



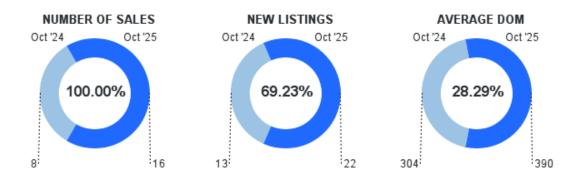


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ST. CROIX | October 2025

REAL ESTATE SNAPSHOT - Change since this time last year Lots/Acres



37.78%
MEDIAN SALES PRICE LOTS/ACRES

89.57%

AVERAGE SALES PRICE LOTS/ACRES

39.24%
MEDIAN LIST PRICE

(SOLD LISTINGS)

LOTS/ACRES

58.28% 4

(SOLD LISTINGS)
LOTS/ACRES

Oct '24

Oct '25



FULL MARKET SUMMARY

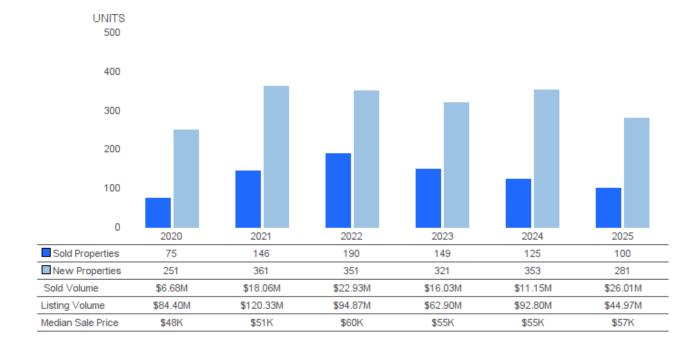
October 2025 | Lots/Acres 🕜

	Month to Date			Year to Date		
	October 2025	October 2024	% Change	YTD 2025	YTD 2024	% Change
New Listings	22	13	69.23% 🕜	281	283	-0.71% 🐠
Sold Listings	16	8	100% 🕜	100	110	-9.09% 🐠
Median List Price (Solds)	\$55,000	\$39,500	39.24% 🕜	\$60,000	\$60,000	0%
Median Sold Price	\$46,500	\$33,750	37.78% 🟠	\$57,450	\$54,500	5.41% 🕜
Median Days on Market	282	200	41% 🕎	195	193	1.04% 🕜
Average List Price (Solds)	\$100,012	\$63,187	58.28% 🕜	\$270,662	\$104,742	158.41% 🕜
Average Sold Price	\$87,437	\$46,125	89.57% 🕜	\$260,143	\$89,510	190.63% 🕎
Average Days on Market	390	304	28.29% 🕜	269	295	-8.81% 🐠
List/Sold Price Ratio	82.4%	83.1%	-0.9% 🕔	88.4%	87.3%	1.17% 🕎

SOLD AND NEW PROPERTIES (UNITS)

October 2025 | Lots/Acres @

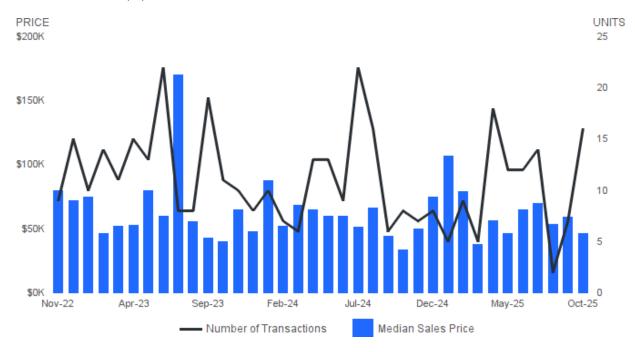
Sold Properties I Number of properties sold during the year **New Properties** I Number of properties listed during the year.



MEDIAN SALES PRICE AND NUMBER OF SALES

October 2025 | Lots/Acres @

Median Sales Price | Price of the ""middle"" property sold -an equal number of sales were above and below this price. Number of Sales | Number of properties sold.



AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

October 2025 | Lots/Acres @

Average Sales Price | Average sales price for all properties sold.

Average Days on Market | Average days on market for all properties sold.



SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE

October 2025 | Lots/Acres @

Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.



AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

October 2025 | Lots/Acres @

Average Sales Price | Average sales price for all properties sold.

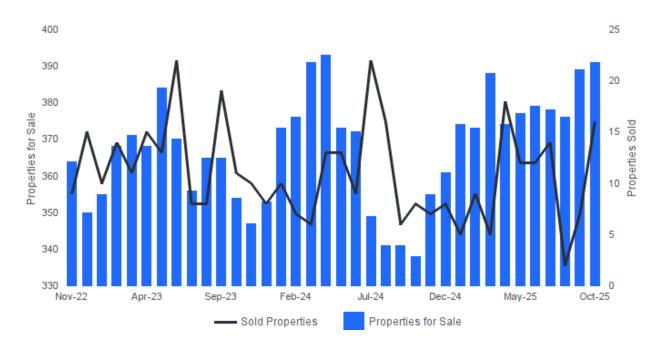
Properties for Sale | Number of properties listed for sale at the end of month.



PROPERTIES FOR SALE AND SOLD PROPERTIES

October 2025 | Lots/Acres @

Properties for Sale I Number of properties listed for sale at the end of month. **Sold Properties** I Number of properties sold.



AVERAGE ASKING/SOLD/UNSOLD PRICE

October 2025 | Lots/Acres @

Asking Price I the average asking price of sold properties Sold Price I the average selling price Unsold Price I the average active list price

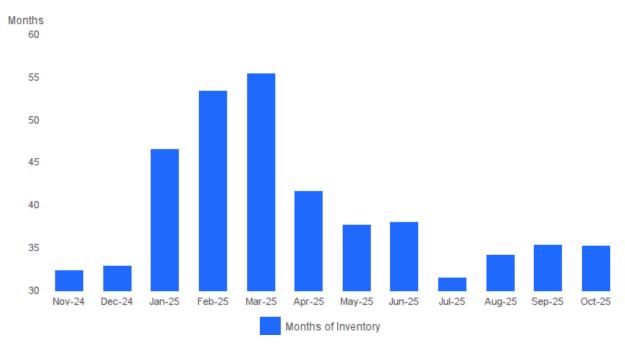
\$3M \$2.5M \$2M Average Price \$1.5M \$1M \$0.5M \$0M Jul-24 Oct-25 Apr-23 Sep-23 Feb-24 Dec-24 May-25 Nov-22 Asking Price - - - Sold Price Unsold Price

ABSORPTION RATE

October 2025 | Lots/Acres @



Absorption Rate I Looks at the past year's monthly supply of inventory. In a normal market there should be a 6 month supply. The higher the rate above 6 the more aggressive a seller has to be with the competition; price and having a picture perfect property.



MONTHS SUPPLY OF INVENTORY

October 2025 | Lots/Acres @



Months Supply of Inventory I Properties for sale divided by number of properties sold. Units Listed | Number of properties listed for sale at the end of month. Units Sold | Number of properties sold.

