



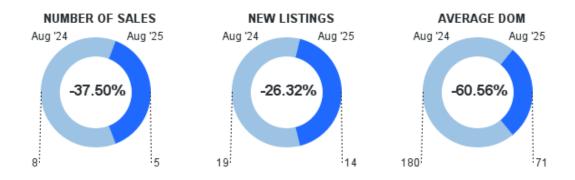


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ST. CROIX | August 2025

REAL ESTATE SNAPSHOT - Change since this time last year Condo



22.95%
MEDIAN SALES PRICE
CONDO

48.19%

AVERAGE SALES PRICE CONDO

16.88% **①**

MEDIAN LIST PRICE (SOLD LISTINGS) CONDO 41.81%
AVERAGE LIST PRICE (SOLD LISTINGS)
CONDO

Aug '24 Aug '25



FULL MARKET SUMMARY

August 2025 I Condo 🕜

	Month to Date			Year to Date		
	August 2025	August 2024	% Change	YTD 2025	YTD 2024	% Change
New Listings	14	19	-26.32% 🔱	138	117	17.95% 🕜
Sold Listings	5	8	-37.5% 🔱	81	72	12.5% 🕎
Median List Price (Solds)	\$225,000	\$192,500	16.88% 🕜	\$310,000	\$289,500	7.08% 🕜
Median Sold Price	\$225,000	\$183,000	22.95% 🕎	\$300,000	\$275,000	9.09% 🕎
Median Days on Market	47	130	-63.85% 🕔	130	121	7.44% 🕎
Average List Price (Solds)	\$295,500	\$208,375	41.81% 🕎	\$322,317	\$305,387	5.54% 🕎
Average Sold Price	\$287,300	\$193,875	48.19% 🕜	\$304,879	\$285,188	6.9% 🕜
Average Days on Market	71	180	-60.56% 🔮	164	165	-0.61% 🐠
List/Sold Price Ratio	97%	92.1%	5.29% 🕜	94.1%	92.2%	2.04% 🕜

SOLD AND NEW PROPERTIES (UNITS)

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Sold Properties | Number of properties sold during the year New Properties | Number of properties listed during the year.



MEDIAN SALES PRICE AND NUMBER OF SALES

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Median Sales Price | Price of the ""middle"" property sold -an equal number of sales were above and below this price. Number of Sales I Number of properties sold.



AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

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Average Sales Price | Average sales price for all properties sold. Average Days on Market I Average days on market for all properties sold.



SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE

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Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.



AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

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Average Sales Price | Average sales price for all properties sold.

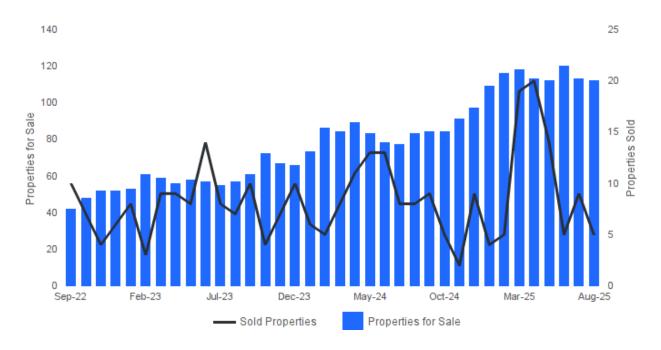
Properties for Sale | Number of properties listed for sale at the end of month.



PROPERTIES FOR SALE AND SOLD PROPERTIES

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Properties for Sale I Number of properties listed for sale at the end of month. Sold Properties | Number of properties sold.



AVERAGE ASKING/SOLD/UNSOLD PRICE

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Asking Price I the average asking price of sold properties **Sold Price** I the average selling price Unsold Price I the average active list price

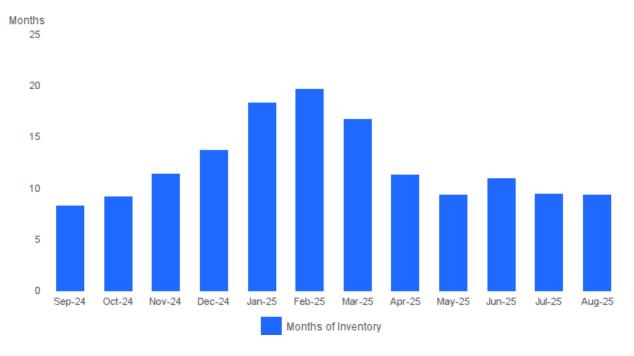


ABSORPTION RATE

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Absorption Rate I Looks at the past year's monthly supply of inventory. In a normal market there should be a 6 month supply. The higher the rate above 6 the more aggressive a seller has to be with the competition; price and having a picture perfect property.



MONTHS SUPPLY OF INVENTORY

August 2025 | Condo 🕜



Months Supply of Inventory I Properties for sale divided by number of properties sold. **Units Listed** I Number of properties listed for sale at the end of month. Units Sold | Number of properties sold.

