



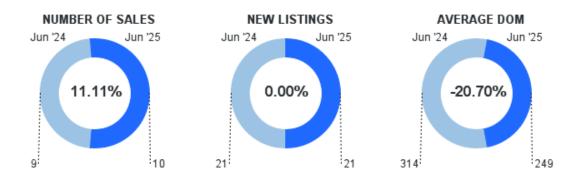


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ST. CROIX | June 2025

REAL ESTATE SNAPSHOT - Change since this time last year Lots/Acres



27.50% **1**

LOTS/ACRES

-6.26%
AVERAGE SALES PRICE LOTS/ACRES

33.85% **①**

MEDIAN LIST PRICE (SOLD LISTINGS) LOTS/ACRES -8.47%

AVERAGE LIST PRICE (SOLD LISTINGS)
LOTS/ACRES

Jun '24 Jun '25

AREA REPORT

FULL MARKET SUMMARY

June 2025 | Lots/Acres 👩

	Month to Date			Year to Date		
	June 2025	June 2024	% Change	YTD 2025	YTD 2024	% Change
New Listings	21	21	0%	185	187	-1.07% 🕕
Sold Listings	10	9	11.11% 🏠	59	58	1.72% 🏠
Median List Price (Solds)	\$87,000	\$65,000	33.85% 🏠	\$60,000	\$64,900	-7.55% 🕡
Median Sold Price	\$76,500	\$60,000	27.5% 🏠	\$55,000	\$56,500	-2.65% 🕛
Median Days on Market	244	155	57.42% 🏠	211	218	-3.21% 🕛
Average List Price (Solds)	\$95,140	\$103,944	-8.47% 🕕	\$102,433	\$106,856	-4.14% 🕕
Average Sold Price	\$87,800	\$93,666	-6.26% 🕕	\$92,352	\$93,898	-1.65% 🕛
Average Days on Market	249	314	-20.7% 🕡	246	312	-21.15% 🕕
List/Sold Price Ratio	92%	93.6%	-1.67% 🕕	89.9%	88.1%	1.95% 🏠

SOLD AND NEW PROPERTIES (UNITS)

June 2025 | Lots/Acres 🕝



Sold Properties | Number of properties sold during the year New Properties | Number of properties listed during the year.

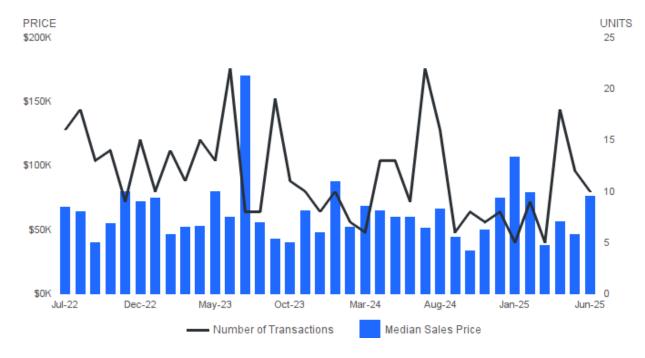


MEDIAN SALES PRICE AND NUMBER OF SALES

June 2025 | Lots/Acres 👩



Median Sales Price | Price of the ""middle"" property sold -an equal number of sales were above and below this price. Number of Sales | Number of properties sold.



AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

June 2025 | Lots/Acres @

Average Sales Price | Average sales price for all properties sold. Average Days on Market I Average days on market for all properties sold.



SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE

June 2025 | Lots/Acres 👩

Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.



AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

June 2025 | Lots/Acres

Average Sales Price | Average sales price for all properties sold.

Properties for Sale | Number of properties listed for sale at the end of month.

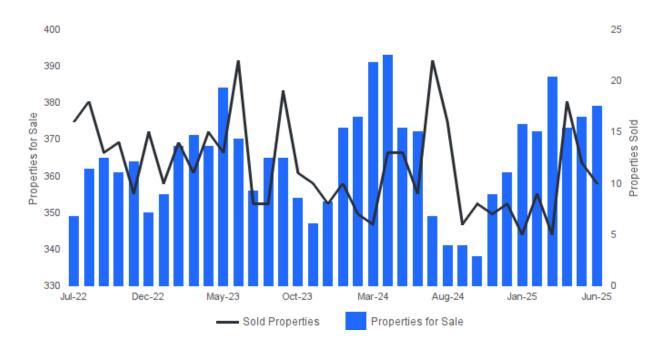


PROPERTIES FOR SALE AND SOLD PROPERTIES

June 2025 | Lots/Acres 👩



Properties for Sale I Number of properties listed for sale at the end of month. **Sold Properties** I Number of properties sold.



AVERAGE ASKING/SOLD/UNSOLD PRICE

June 2025 | Lots/Acres 🕝

Asking Price I the average asking price of sold properties Sold Price I the average selling price Unsold Price I the average active list price

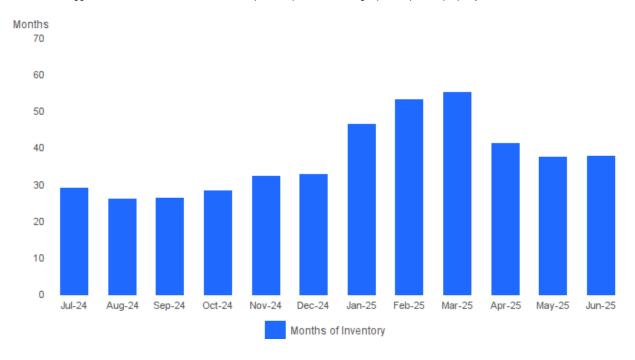


ABSORPTION RATE

June 2025 | Lots/Acres 👩



Absorption Rate I Looks at the past year's monthly supply of inventory. In a normal market there should be a 6 month supply. The higher the rate above 6 the more aggressive a seller has to be with the competition; price and having a picture perfect property.



MONTHS SUPPLY OF INVENTORY

June 2025 | Lots/Acres @

Months Supply of Inventory I Properties for sale divided by number of properties sold. Units Listed | Number of properties listed for sale at the end of month. Units Sold I Number of properties sold.



