

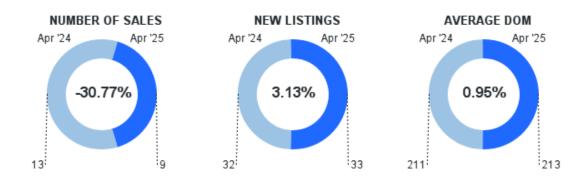


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ST. CROIX | April 2025

REAL ESTATE SNAPSHOT - Change since this time last year Single Family



-6.82%

SINGLE FAMILY

-8.89% 🔮

MEDIAN LIST PRICE (SOLD LISTINGS) SINGLE FAMILY

Apr '24

-10.31% 🔮

AVERAGE SALES PRICE SINGLE FAMILY

-6.78% 🔮

AVERAGE LIST PRICE (SOLD LISTINGS) SINGLE FAMILY

Apr '25



FULL MARKET SUMMARY

April 2025 | Single Family 📀

	Month to Date			Year to Date		
	April 2025	April 2024	% Change	YTD 2025	YTD 2024	% Change
New Listings	33	32	3.13% 🕎	111	100	11% 🕎
Sold Listings	9	13	-30.77% 😍	46	39	17.95% 🕎
Median List Price (Solds)	\$410,000	\$450,000	-8.89% 😍	\$405,000	\$385,000	5.19% 🕎
Median Sold Price	\$410,000	\$440,000	-6.82% 🕔	\$399,500	\$385,000	3.77% 🕎
Median Days on Market	185	181	2.21% 🕎	143	177	-19.21% 😍
Average List Price (Solds)	\$516,022	\$553,530	-6.78% 🔮	\$667,706	\$592,341	12.72% 🕎
Average Sold Price	\$471,555	\$525,786	-10.31% 🔮	\$626,000	\$549,578	13.91% 🕎
Average Days on Market	213	211	0.95% 🕎	232	190	22.11% 🕎
List/Sold Price Ratio	93.9%	92.6%	1.37% 🕢	93.9%	92.7%	1.34% 🕎

SOLD AND NEW PROPERTIES (UNITS)

April 2025 | Single Family 🕜

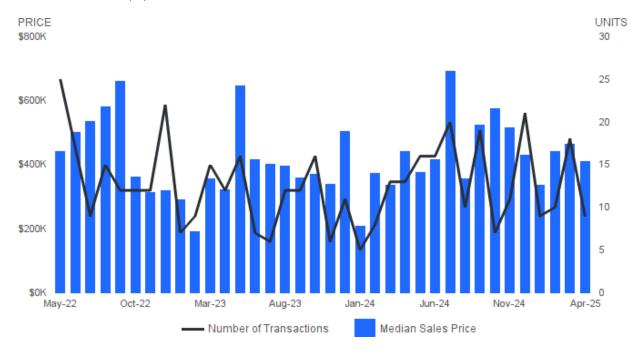
Sold Properties | Number of properties sold during the year New Properties | Number of properties listed during the year.



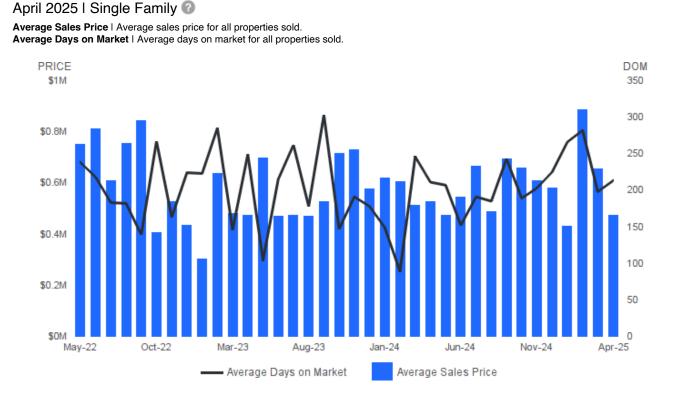
MEDIAN SALES PRICE AND NUMBER OF SALES

April 2025 | Single Family 🕐

Median Sales Price | Price of the ""middle"" property sold -an equal number of sales were above and below this price. Number of Sales | Number of properties sold.



AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET



SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE

April 2025 | Single Family 💿

Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.



AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

April 2025 | Single Family 🕐

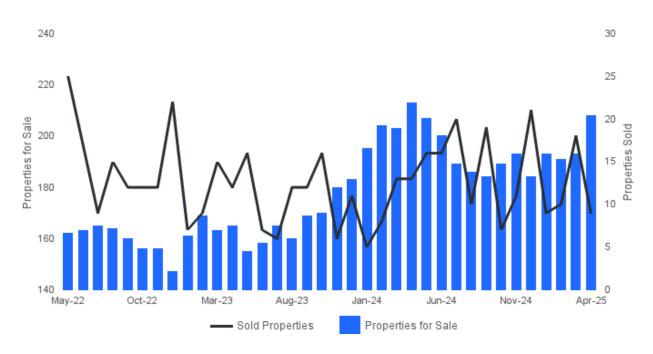
Average Sales Price | Average sales price for all properties sold. Properties for Sale | Number of properties listed for sale at the end of month.



PROPERTIES FOR SALE AND SOLD PROPERTIES

April 2025 | Single Family 📀

Properties for Sale I Number of properties listed for sale at the end of month. **Sold Properties** I Number of properties sold.



AVERAGE ASKING/SOLD/UNSOLD PRICE

April 2025 | Single Family 🕐

\$1.2M

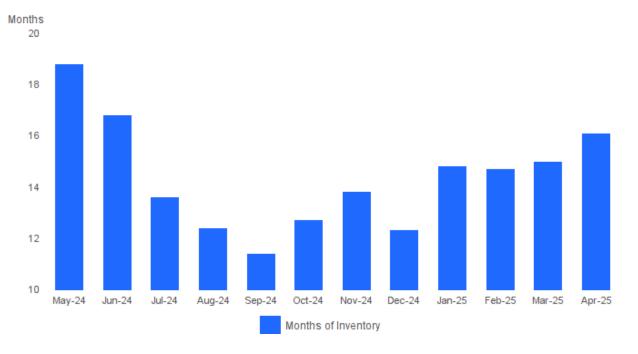
Asking Price I the average asking price of sold properties Sold Price I the average selling price Unsold Price I the average active list price



ABSORPTION RATE

April 2025 | Single Family 🕐

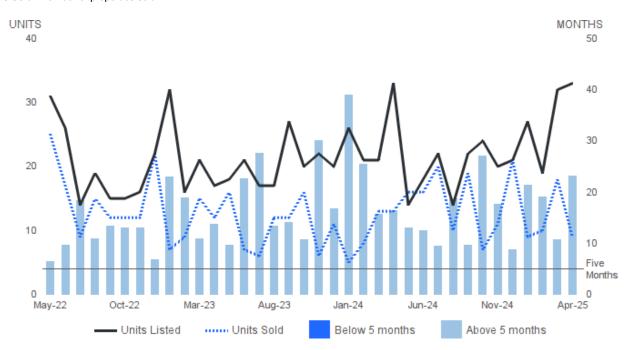
Absorption Rate I Looks at the past year's monthly supply of inventory. In a normal market there should be a 6 month supply. The higher the rate above 6 the more aggressive a seller has to be with the competition; price and having a picture perfect property.



MONTHS SUPPLY OF INVENTORY

April 2025 | Single Family 🕜

Months Supply of Inventory I Properties for sale divided by number of properties sold. Units Listed I Number of properties listed for sale at the end of month. Units Sold I Number of properties sold.



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