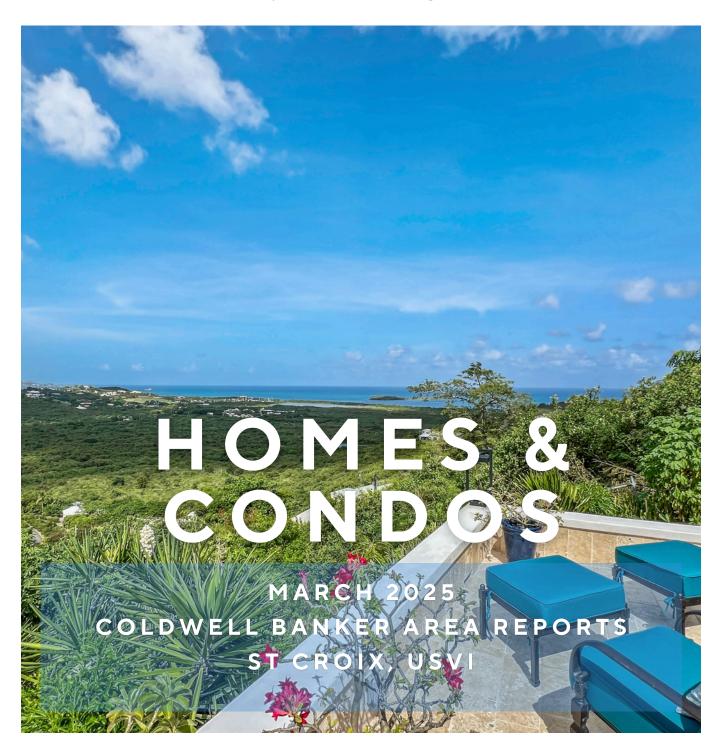


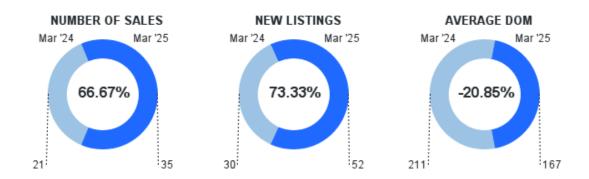




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ST. CROIX | March 2025 REAL ESTATE SNAPSHOT - Change since this time last year All Property Types



5.00%
MEDIAN SALES PRICE
ALL PROPERTY TYPES

15.72%

AVERAGE SALES PRICE
ALL PROPERTY TYPES

1.27%
MEDIAN LIST PRICE (SOLD LISTINGS)
ALL PROPERTY TYPES

13.28%
AVERAGE LIST PRICE (SOLD LISTINGS)
ALL PROPERTY TYPES

Mar '24 Mar '25



FULL MARKET SUMMARY

March 2025 I All Property Types 🕜

	Month to Date			Year to Date		
	March 2025	March 2024	% Change	YTD 2025	YTD 2024	% Change
New Listings	52	30	73.33% 🕎	136	109	24.77% 🕎
Sold Listings	35	21	66.67% 🏠	63	45	40% 🕜
Median List Price (Solds)	\$399,999	\$395,000	1.27% 🕎	\$399,000	\$345,000	15.65% 🕜
Median Sold Price	\$399,000	\$380,000	5% 🕎	\$375,000	\$335,000	11.94% 🕎
Median Days on Market	125	192	-34.9% 🕖	128	137	-6.57% 🕛
Average List Price (Solds)	\$557,344	\$491,995	13.28% 🏠	\$558,973	\$492,664	13.46% 🕎
Average Sold Price	\$518,237	\$447,833	15.72% 🏠	\$525,558	\$454,096	15.74% 🕎
Average Days on Market	167	211	-20.85% 🕕	203	183	10.93% 🕜
List/Sold Price Ratio	93.8%	92.1%	1.8% 🏠	93.6%	92.9%	0.75% 🕜

SOLD AND NEW PROPERTIES (UNITS)

March 2025 | All Property Types 🕜

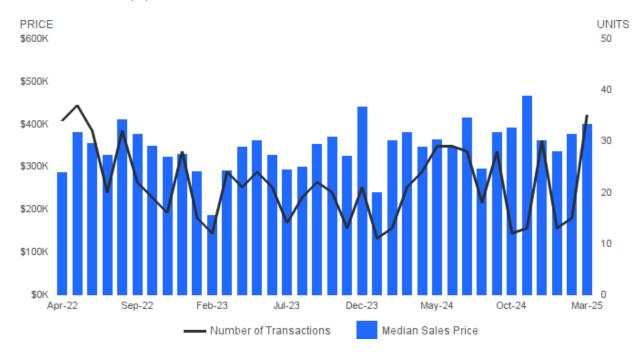
Sold Properties I Number of properties sold during the year **New Properties** I Number of properties listed during the year.



MEDIAN SALES PRICE AND NUMBER OF SALES

March 2025 I All Property Types 🕜

Median Sales Price | Price of the ""middle"" property sold -an equal number of sales were above and below this price. Number of Sales | Number of properties sold.



AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

March 2025 | All Property Types 🕜

Average Sales Price | Average sales price for all properties sold.

Average Days on Market | Average days on market for all properties sold.



SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE

March 2025 | All Property Types 👩

Sale Price as a Percentage of Original Price I Average sale price of property as percentage of final list price.



AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

March 2025 | All Property Types @

Average Sales Price | Average sales price for all properties sold.

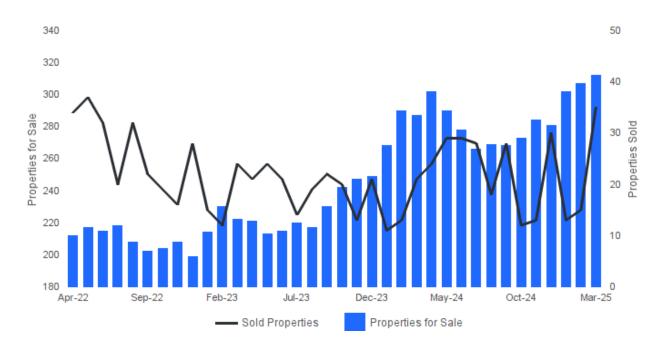
Properties for Sale | Number of properties listed for sale at the end of month.



PROPERTIES FOR SALE AND SOLD PROPERTIES

March 2025 I All Property Types 🕜

Properties for Sale I Number of properties listed for sale at the end of month. **Sold Properties** I Number of properties sold.



AVERAGE ASKING/SOLD/UNSOLD PRICE

March 2025 I All Property Types 🕜

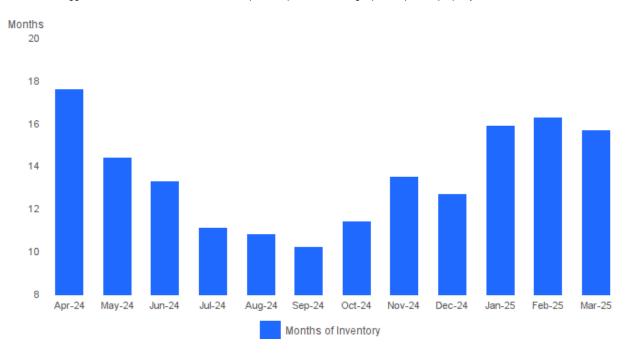
Asking Price I the average asking price of sold properties Sold Price I the average selling price Unsold Price I the average active list price



ABSORPTION RATE

March 2025 | All Property Types 👩

Absorption Rate I Looks at the past year's monthly supply of inventory. In a normal market there should be a 6 month supply. The higher the rate above 6 the more aggressive a seller has to be with the competition; price and having a picture perfect property.



MONTHS SUPPLY OF INVENTORY

March 2025 I All Property Types 🕜

Months Supply of Inventory I Properties for sale divided by number of properties sold. Units Listed I Number of properties listed for sale at the end of month. Units Sold I Number of properties sold.

