

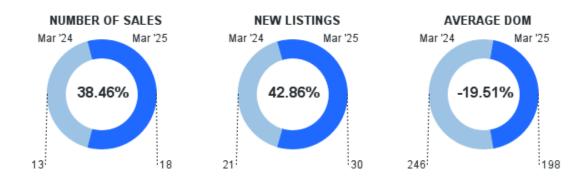


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# 2 MARCH 2025 COLDWELL BANKER AREA REPORTS ST CROIX, USVI

# ST. CROIX | March 2025

REAL ESTATE SNAPSHOT - Change since this time last year Single Family



38.66%

28.21% 📀

AVERAGE SALES PRICE SINGLE FAMILY

33.09% 📀

MEDIAN LIST PRICE (SOLD LISTINGS) SINGLE FAMILY

Mar '24

25.22% 🕥

AVERAGE LIST PRICE (SOLD LISTINGS) SINGLE FAMILY

Mar '25



## FULL MARKET SUMMARY

March 2025 | Single Family 🕜

	Month to Date			Year to Date		
	March 2025	March 2024	% Change	YTD 2025	YTD 2024	% Change
New Listings	30	21	42.86% 🕜	76	68	11.76% 🕎
Sold Listings	18	13	38.46% 🕎	37	26	42.31% 🕎
Median List Price (Solds)	\$464,499	\$349,000	33.09% 🕎	\$400,000	\$347,000	15.27% 🕎
Median Sold Price	\$464,500	\$335,000	38.66% 🕎	\$399,000	\$347,500	14.82% 🕎
Median Days on Market	130	231	-43.72% 😍	137	172	-20.35% 😍
Average List Price (Solds)	\$713,161	\$569,530	25.22% 🕎	\$704,602	\$611,746	15.18% 🕎
Average Sold Price	\$656,555	\$512,076	28.21% 🕎	\$663,567	\$561,475	18.18% 🕎
Average Days on Market	198	246	-19.51% 😍	237	179	32.4% 🕎
List/Sold Price Ratio	93.3%	91.4%	2.13% 🕢	94%	92.7%	1.32% 🕎

# SOLD AND NEW PROPERTIES (UNITS)

#### March 2025 | Single Family 🕜

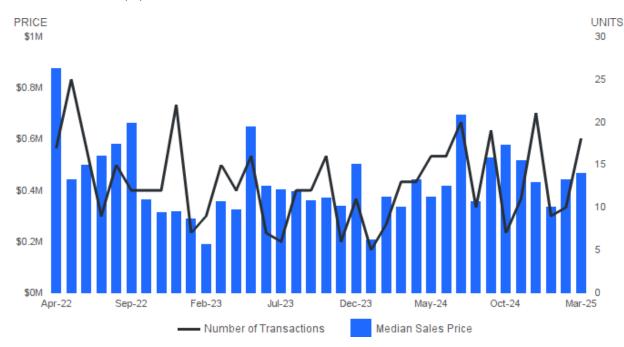
Sold Properties | Number of properties sold during the year New Properties | Number of properties listed during the year.



## MEDIAN SALES PRICE AND NUMBER OF SALES

March 2025 | Single Family 🕐

Median Sales Price | Price of the ""middle"" property sold -an equal number of sales were above and below this price. Number of Sales | Number of properties sold.



# AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

March 2025 | Single Family 🕐

Average Sales Price | Average sales price for all properties sold. Average Days on Market | Average days on market for all properties sold.



## SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE

March 2025 | Single Family 🕐

Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.



#### AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

#### March 2025 | Single Family 🕐

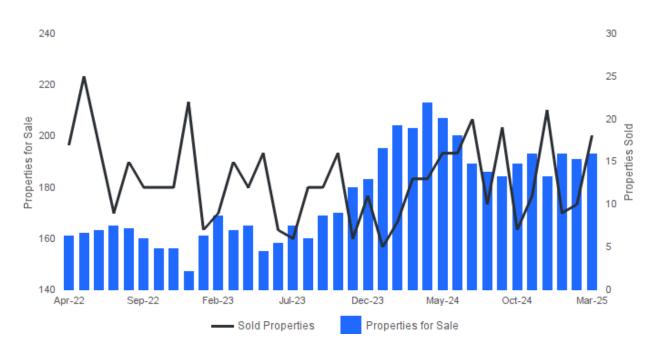
Average Sales Price | Average sales price for all properties sold. Properties for Sale | Number of properties listed for sale at the end of month.



#### **PROPERTIES FOR SALE AND SOLD PROPERTIES**

March 2025 | Single Family **Properties for Sale** | Number of properties listed for sale at the end of month.

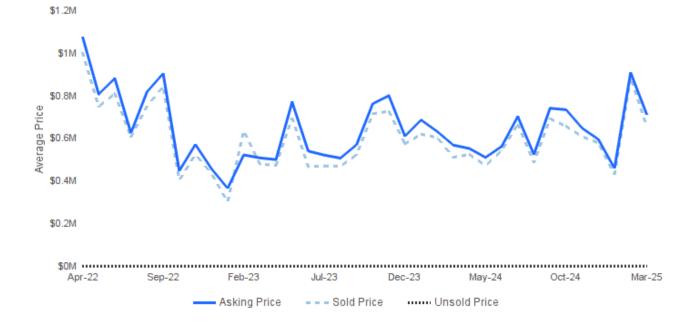
Sold Properties | Number of properties sold.



# AVERAGE ASKING/SOLD/UNSOLD PRICE

March 2025 | Single Family 🕜

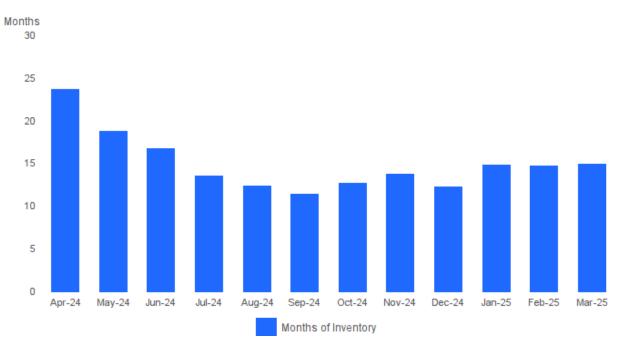
Asking Price I the average asking price of sold properties Sold Price I the average selling price Unsold Price I the average active list price



## **ABSORPTION RATE**

#### March 2025 | Single Family 🕐

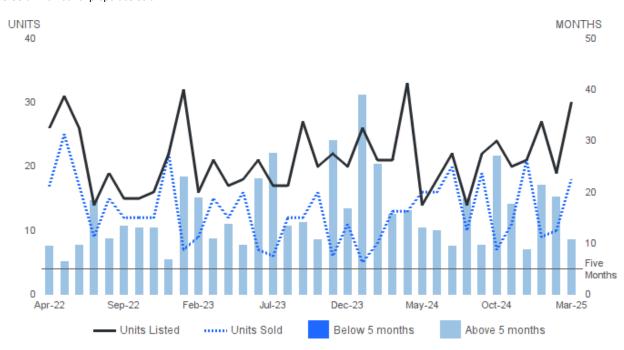
Absorption Rate | Looks at the past year's monthly supply of inventory. In a normal market there should be a 6 month supply. The higher the rate above 6 the more aggressive a seller has to be with the competition; price and having a picture perfect property.



#### MONTHS SUPPLY OF INVENTORY

#### March 2025 | Single Family 🕐

Months Supply of Inventory I Properties for sale divided by number of properties sold. Units Listed I Number of properties listed for sale at the end of month. Units Sold I Number of properties sold.



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