

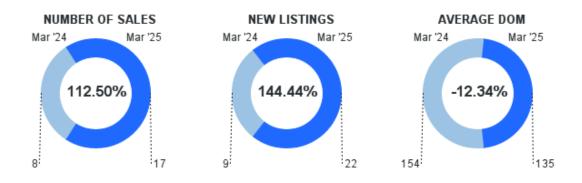


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ST. CROIX | March 2025

REAL ESTATE SNAPSHOT - Change since this time last year Condo



-9.12%

8.25% 📀

AVERAGE SALES PRICE CONDO

-8.09%

(SOLD LISTINGS) CONDO

Mar '24

7.20% 📀

AVERAGE LIST PRICE (SOLD LISTINGS) CONDO

Mar '25



FULL MARKET SUMMARY

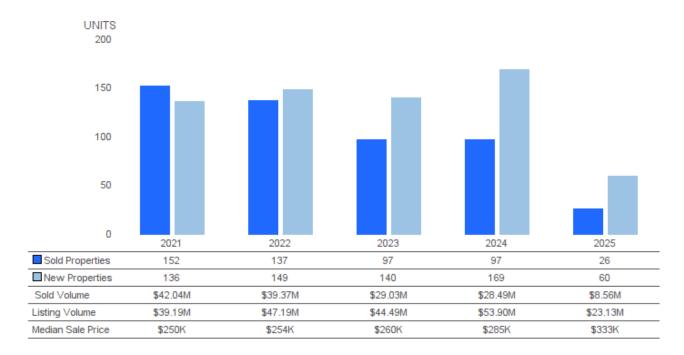
March 2025 | Condo 💿

	Month to Date			Year to Date		
	March 2025	March 2024	% Change	YTD 2025	YTD 2024	% Change
New Listings	22	9	144.44% 🕜	60	41	46.34% 🕎
Sold Listings	17	8	112.5% 介	26	19	36.84% 🕎
Median List Price (Solds)	\$364,900	\$397,000	-8.09% 😍	\$357,000	\$325,000	9.85% 🕎
Median Sold Price	\$349,900	\$384,999	-9.12% 😍	\$332,500	\$310,000	7.26% 🕎
Median Days on Market	106	87	21.84% 🕎	112	136	-17.65% 😍
Average List Price (Solds)	\$392,361	\$366,000	7.2% 🕎	\$351,732	\$329,710	6.68% 🕎
Average Sold Price	\$371,782	\$343,437	8.25% 🕎	\$329,161	\$307,157	7.16% 🕎
Average Days on Market	135	154	-12.34% 😍	155	188	-17.55% 😍
List/Sold Price Ratio	94.3%	93.4%	0.97% 🕎	93.2%	93.2%	-0.02% 😍

SOLD AND NEW PROPERTIES (UNITS)

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Sold Properties | Number of properties sold during the year New Properties | Number of properties listed during the year.



MEDIAN SALES PRICE AND NUMBER OF SALES

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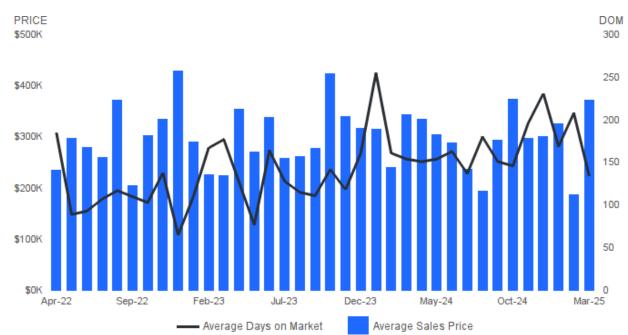
Median Sales Price | Price of the ""middle"" property sold -an equal number of sales were above and below this price. Number of Sales | Number of properties sold.



AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

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Average Sales Price | Average sales price for all properties sold. Average Days on Market | Average days on market for all properties sold.



SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE

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Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.



AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

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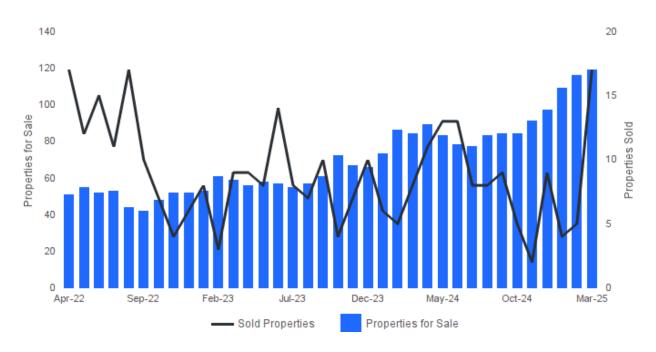
Average Sales Price | Average sales price for all properties sold. Properties for Sale | Number of properties listed for sale at the end of month.



PROPERTIES FOR SALE AND SOLD PROPERTIES

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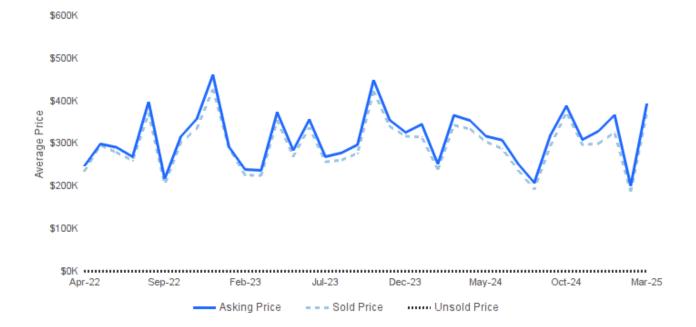
Properties for Sale I Number of properties listed for sale at the end of month. **Sold Properties** I Number of properties sold.



AVERAGE ASKING/SOLD/UNSOLD PRICE

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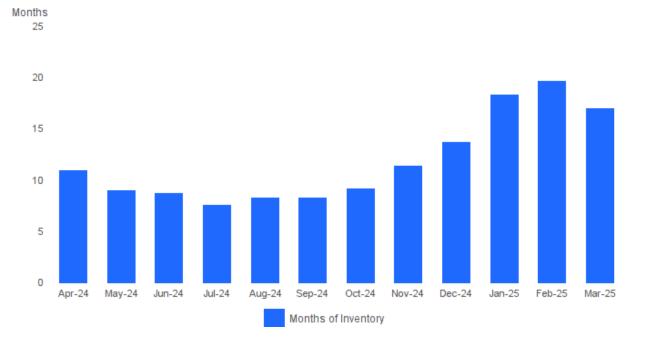
Asking Price I the average asking price of sold properties Sold Price I the average selling price Unsold Price I the average active list price



ABSORPTION RATE

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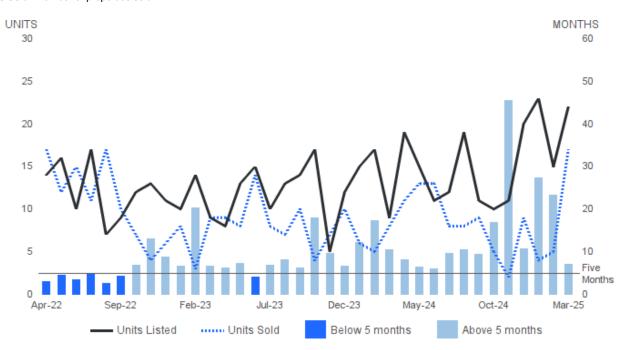
Absorption Rate I Looks at the past year's monthly supply of inventory. In a normal market there should be a 6 month supply. The higher the rate above 6 the more aggressive a seller has to be with the competition; price and having a picture perfect property.



MONTHS SUPPLY OF INVENTORY

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Months Supply of Inventory I Properties for sale divided by number of properties sold. Units Listed I Number of properties listed for sale at the end of month. Units Sold I Number of properties sold.



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