

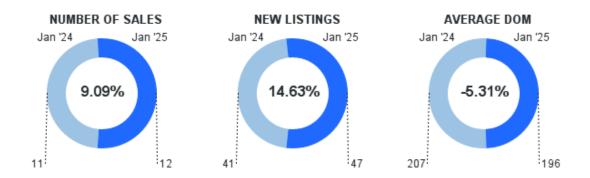




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ST. CROIX | January 2025 REAL ESTATE SNAPSHOT - Change since this time last year All Property Types



21.88%
MEDIAN SALES PRICE
ALL PROPERTY TYPES

-11.74% **W**AVERAGE SALES PRICE
ALL PROPERTY TYPES

20.63%
MEDIAN LIST PRICE (SOLD LISTINGS)

ALL PROPERTY TYPES

-12.94%

AVERAGE LIST PRICE (SOLD LISTINGS)
ALL PROPERTY TYPES

Jan '24

Jan '25

AREA REPORT

FULL MARKET SUMMARY

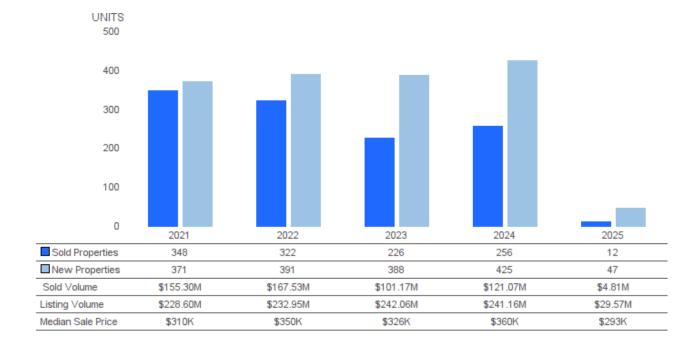
January 2025 I All Property Types 👩

	Month to Date			Year to Date		
	January 2025	January 2024	% Change	YTD 2025	YTD 2024	% Change
New Listings	47	41	14.63% 🏠	47	41	14.63% 🏠
Sold Listings	12	11	9.09% 🏠	12	11	9.09% 🕎
Median List Price (Solds)	\$324,500	\$269,000	20.63% 🏠	\$324,500	\$269,000	20.63% 🕎
Median Sold Price	\$292,500	\$240,000	21.88% 🏠	\$292,500	\$240,000	21.88% 🏠
Median Days on Market	126	137	-8.03% 🕖	126	137	-8.03% 🕖
Average List Price (Solds)	\$436,158	\$501,000	-12.94% 🕕	\$436,158	\$501,000	-12.94% 🕔
Average Sold Price	\$400,491	\$453,759	-11.74% 🕕	\$400,491	\$453,759	-11.74% 🕔
Average Days on Market	196	207	-5.31% 🕖	196	207	-5.31% 🕖
List/Sold Price Ratio	90.6%	92.6%	-2.22% 🕕	90.6%	92.6%	-2.22% 🕕

SOLD AND NEW PROPERTIES (UNITS)

January 2025 | All Property Types 🕜

Sold Properties I Number of properties sold during the year **New Properties** I Number of properties listed during the year.



MEDIAN SALES PRICE AND NUMBER OF SALES

January 2025 | All Property Types 👩

Median Sales Price I Price of the ""middle"" property sold -an equal number of sales were above and below this price. **Number of Sales** I Number of properties sold.



AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

January 2025 | All Property Types 🕝

Average Sales Price | Average sales price for all properties sold.

Average Days on Market | Average days on market for all properties sold.



SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE

January 2025 | All Property Types 👩

Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.



AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

January 2025 I All Property Types 👩

Average Sales Price | Average sales price for all properties sold.

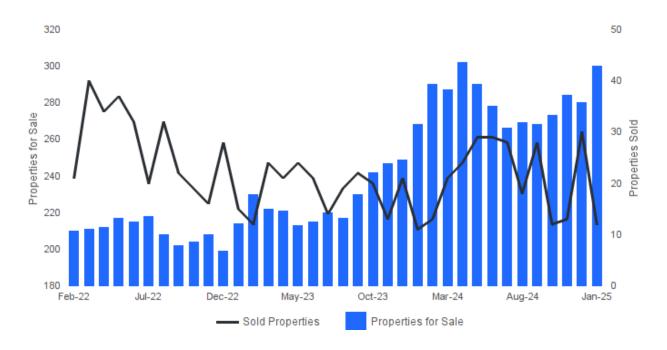
Properties for Sale | Number of properties listed for sale at the end of month.



PROPERTIES FOR SALE AND SOLD PROPERTIES

January 2025 | All Property Types 👩

Properties for Sale I Number of properties listed for sale at the end of month. **Sold Properties** I Number of properties sold.

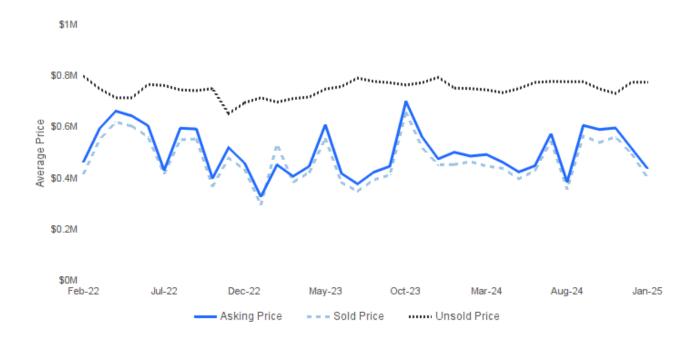


AVERAGE ASKING/SOLD/UNSOLD PRICE

January 2025 | All Property Types 🕜

Asking Price I the average asking price of sold properties

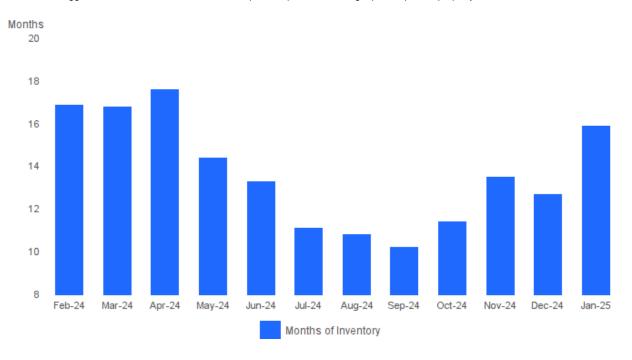
Sold Price I the average selling price **Unsold Price** I the average active list price



ABSORPTION RATE

January 2025 | All Property Types 👩

Absorption Rate I Looks at the past year's monthly supply of inventory. In a normal market there should be a 6 month supply. The higher the rate above 6 the more aggressive a seller has to be with the competition; price and having a picture perfect property.



MONTHS SUPPLY OF INVENTORY

January 2025 | All Property Types 🕝

Months Supply of Inventory I Properties for sale divided by number of properties sold. Units Listed I Number of properties listed for sale at the end of month. Units Sold I Number of properties sold.

