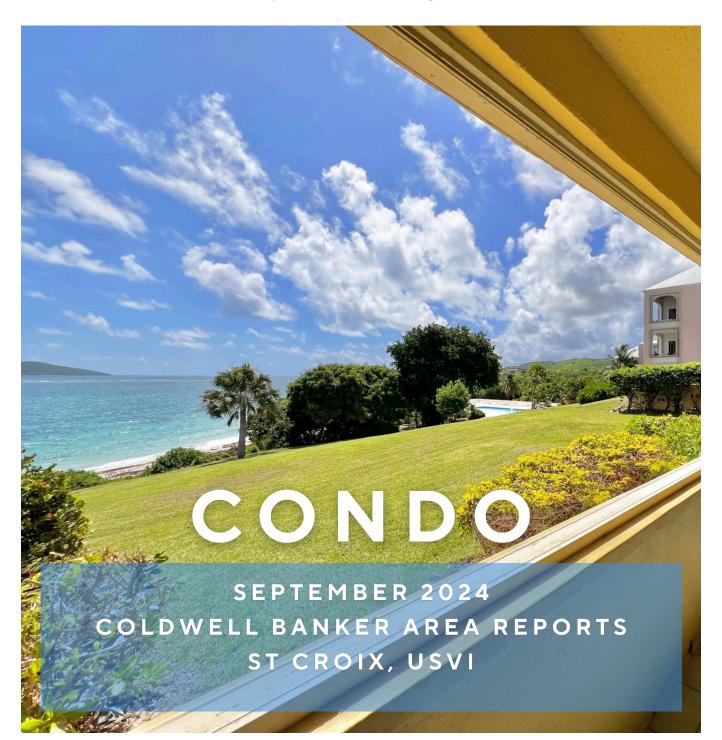




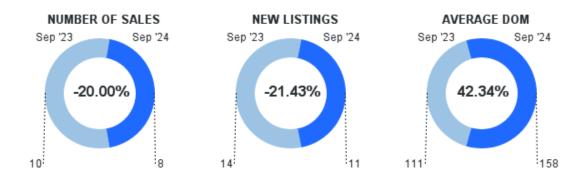


www.ChrisAndChristiePowers.com christiepowersrealtor@gmail.com



ST. CROIX | September 2024

REAL ESTATE SNAPSHOT - Change since this time last year Condo



-7.93% **•**

MEDIAN SALES PRICE

-5.49% **Q**

AVERAGE SALES PRICE

-5.38% 🛡

MEDIAN LIST PRICE (SOLD LISTINGS) CONDO -5.50% 😃

AVERAGE LIST PRICE (SOLD LISTINGS) CONDO

Sep '23 Sep '24

AREA REPORT

FULL MARKET SUMMARY

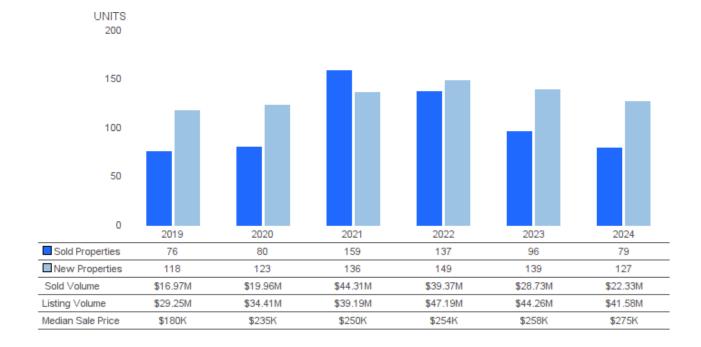
September 2024 I Condo 🕜

	Month to Date			Year to Date		
	September 2024	September 2023	% Change	YTD 2024	YTD 2023	% Change
New Listings	11	14	-21.43% 🔱	127	105	20.95% 🕎
Sold Listings	8	10	-20% 🐠	79	75	5.33% 🕎
Median List Price (Solds)	\$307,000	\$324,450	-5.38% 🔱	\$290,000	\$269,000	7.81% 🕎
Median Sold Price	\$278,500	\$302,500	-7.93% 🐠	\$275,000	\$255,500	7.63% 🕎
Median Days on Market	132	105	25.71% 🕎	122	108	12.96% 🕎
Average List Price (Solds)	\$281,125	\$297,490	-5.5% 🔮	\$300,783	\$300,689	0.03% 🕎
Average Sold Price	\$262,124	\$277,350	-5.49% 😃	\$282,646	\$286,459	-1.33% 😍
Average Days on Market	158	111	42.34% 🕜	163	131	24.43% 🕎
List/Sold Price Ratio	94%	92.5%	1.62% 🕜	93.4%	95.2%	-1.9% 🕔

SOLD AND NEW PROPERTIES (UNITS)

September 2024 | Condo 🕖

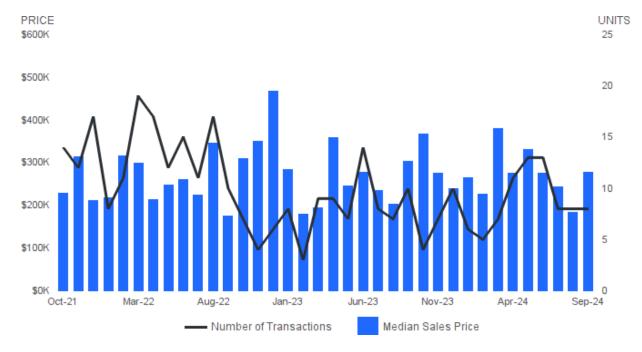
Sold Properties I Number of properties sold during the year **New Properties** I Number of properties listed during the year.



MEDIAN SALES PRICE AND NUMBER OF SALES

September 2024 | Condo 🕜

Median Sales Price | Price of the ""middle"" property sold -an equal number of sales were above and below this price. Number of Sales I Number of properties sold.



AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

September 2024 | Condo @

Average Sales Price | Average sales price for all properties sold.



SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE

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Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.



AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

September 2024 | Condo 🕜

Average Sales Price | Average sales price for all properties sold.

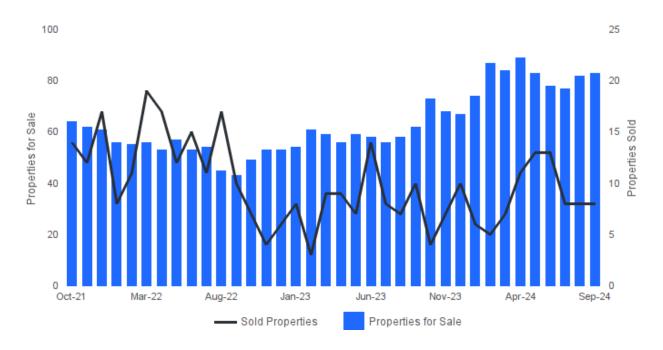
Properties for Sale | Number of properties listed for sale at the end of month.



PROPERTIES FOR SALE AND SOLD PROPERTIES

September 2024 | Condo 🕜

Properties for Sale I Number of properties listed for sale at the end of month. Sold Properties | Number of properties sold.



AVERAGE ASKING/SOLD/UNSOLD PRICE

September 2024 | Condo 🕜



Asking Price I the average asking price of sold properties Sold Price I the average selling price Unsold Price I the average active list price

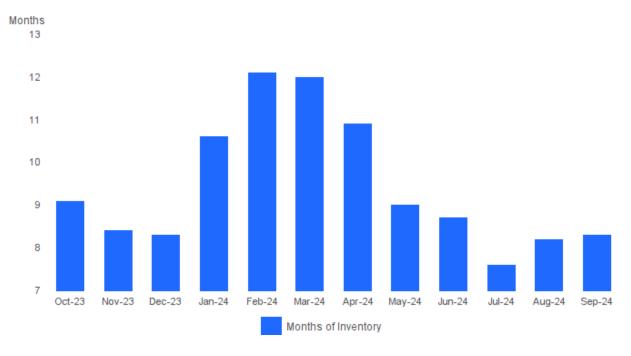


ABSORPTION RATE

September 2024 | Condo 🕜



Absorption Rate I Looks at the past year's monthly supply of inventory. In a normal market there should be a 6 month supply. The higher the rate above 6 the more aggressive a seller has to be with the competition; price and having a picture perfect property.



MONTHS SUPPLY OF INVENTORY

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Months Supply of Inventory I Properties for sale divided by number of properties sold. Units Listed I Number of properties listed for sale at the end of month. Units Sold | Number of properties sold.

