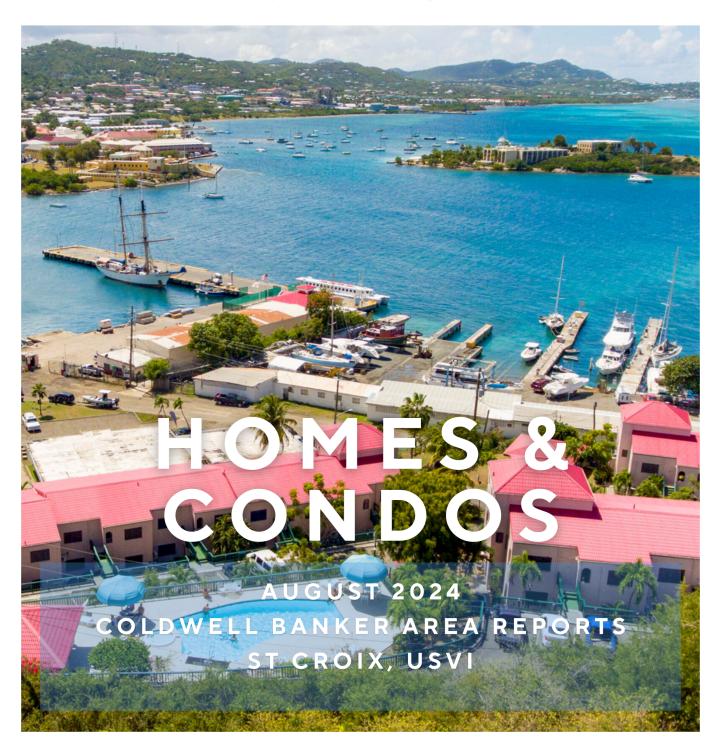




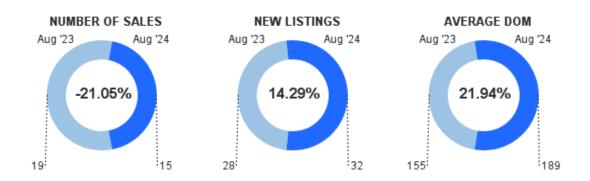


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ST. CROIX | August 2024

REAL ESTATE SNAPSHOT - Change since this time last year All Property Types



-3.33% MEDIAN SALES PRICE

ALL PROPERTY TYPES

-19.35% 🛡 **AVERAGE SALES PRICE** ALL PROPERTY TYPES

-24.30%

MEDIAN LIST PRICE (SOLD LISTINGS) ALL PROPERTY TYPES

-22.38% 🛡

AVERAGE LIST PRICE (SOLD LISTINGS)

ALL PROPERTY TYPES

Aug '23

Aug '24



FULL MARKET SUMMARY

August 2024 | All Property Types 🕜

	Month to Date			Year to Date		
	August 2024	August 2023	% Change	YTD 2024	YTD 2023	% Change
New Listings	32	28	14.29% 🕎	286	248	15.32% 🏠
Sold Listings	15	19	-21.05% 🕔	169	149	13.42% 🏠
Median List Price (Solds)	\$299,000	\$395,000	-24.3% 🕖	\$369,000	\$325,000	13.54% 🕜
Median Sold Price	\$290,000	\$300,000	-3.33% 🕔	\$349,500	\$300,000	16.5% 🏠
Median Days on Market	120	102	17.65% 🕎	136	125	8.8% 🕜
Average List Price (Solds)	\$329,033	\$423,915	-22.38% 🕖	\$468,227	\$442,265	5.87% 🕜
Average Sold Price	\$317,266	\$393,368	-19.35% 🕖	\$440,725	\$418,627	5.28% 🕜
Average Days on Market	189	155	21.94% 🕎	177	167	5.99% 🏠
List/Sold Price Ratio	97.5%	91.9%	6.14% 🕎	93.9%	93.8%	0.09% 🕜

SOLD AND NEW PROPERTIES (UNITS)

\$237K

\$274K

August 2024 | All Property Types 🕜

Median Sale Price

Sold Properties | Number of properties sold during the year New Properties | Number of properties listed during the year.

UNITS 500 400 300 200 100 0 2019 2020 2021 2022 2023 2024 Sold Properties 164 232 377 326 225 169 New Properties 318 308 371 391 387 286 Sold Volume \$51.95M \$87.23M \$172.81M \$172.52M \$100.87M \$74.48M \$140.21M \$152.75M \$232.95M \$242.36M Listing Volume \$228.75M \$154.41M

\$320K

\$350K

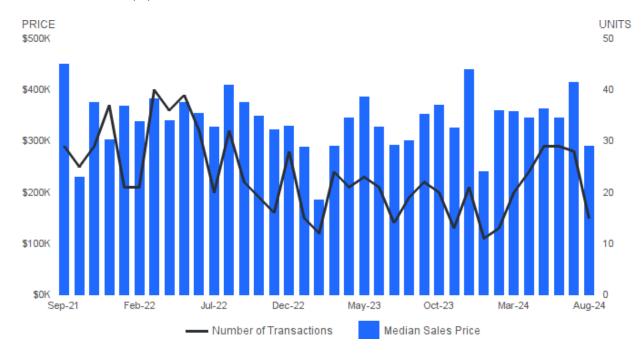
\$328K

\$350K

MEDIAN SALES PRICE AND NUMBER OF SALES

August 2024 | All Property Types 👩

Median Sales Price | Price of the ""middle"" property sold -an equal number of sales were above and below this price. Number of Sales | Number of properties sold.



AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

August 2024 | All Property Types 🕜

Average Sales Price | Average sales price for all properties sold.



SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE

August 2024 | All Property Types 🕜

Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.



AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

August 2024 | All Property Types 🕜

Average Sales Price | Average sales price for all properties sold.

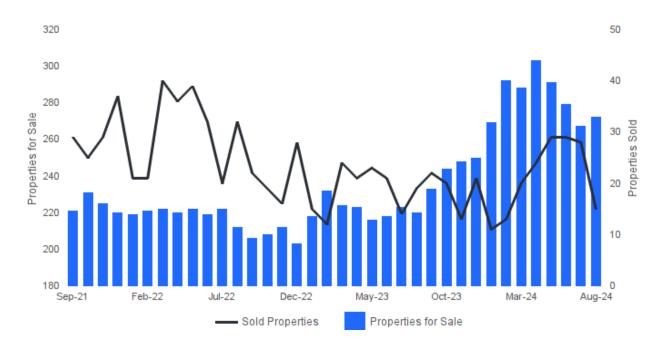
Properties for Sale | Number of properties listed for sale at the end of month.



PROPERTIES FOR SALE AND SOLD PROPERTIES

August 2024 | All Property Types 👩

Properties for Sale I Number of properties listed for sale at the end of month. **Sold Properties** I Number of properties sold.



AVERAGE ASKING/SOLD/UNSOLD PRICE

August 2024 | All Property Types 🕜

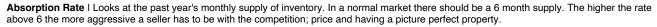
Asking Price I the average asking price of sold properties

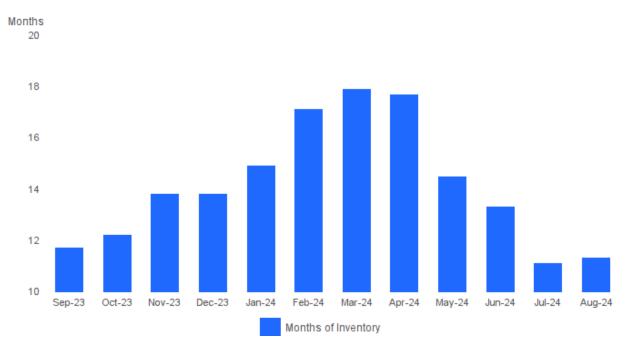
Sold Price I the average selling price Unsold Price I the average active list price



ABSORPTION RATE

August 2024 | All Property Types 👩





MONTHS SUPPLY OF INVENTORY

August 2024 | All Property Types 🕜

Months Supply of Inventory I Properties for sale divided by number of properties sold. Units Listed I Number of properties listed for sale at the end of month. Units Sold I Number of properties sold.

