

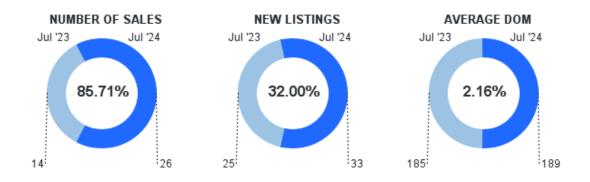




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ST. CROIX | July 2024 REAL ESTATE SNAPSHOT - Change since this time last year All Property Types



41.88%
MEDIAN SALES PRICE
ALL PROPERTY TYPES

56.75%

AVERAGE SALES PRICE
ALL PROPERTY TYPES

34.61%
MEDIAN LIST PRICE

(SOLD LISTINGS)
ALL PROPERTY TYPES

53.32%

AVERAGE LIST PRICE (SOLD LISTINGS)

ALL PROPERTY TYPES

Jul '23

Jul '24

AREA REPORT

FULL MARKET SUMMARY

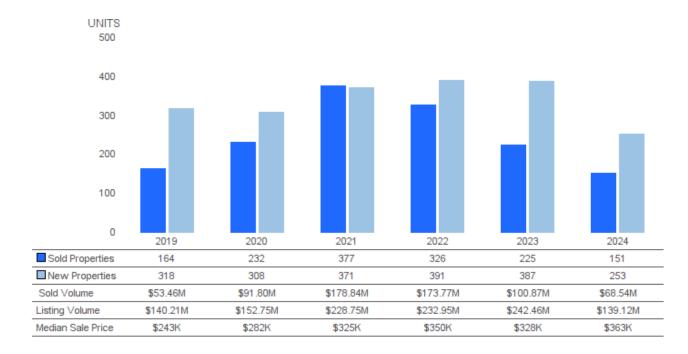
July 2024 I All Property Types 🕜

	Month to Date			Year to Date		
	July 2024	July 2023	% Change	YTD 2024	YTD 2023	% Change
New Listings	33	25	32% 🏠	253	218	16.06% 🕎
Sold Listings	26	14	85.71% 🏠	151	130	16.15% 🕎
Median List Price (Solds)	\$457,000	\$339,500	34.61% 🕎	\$375,000	\$325,000	15.38% 🕜
Median Sold Price	\$415,000	\$292,500	41.88% 🏠	\$362,500	\$296,250	22.36% 🕎
Median Days on Market	142	157	-9.55% 🕕	137	128	7.03% 🕎
Average List Price (Solds)	\$579,326	\$377,857	53.32% 🏠	\$483,350	\$444,947	8.63% 🕎
Average Sold Price	\$547,476	\$349,271	56.75% 🏠	\$453,877	\$422,319	7.47% 🕎
Average Days on Market	189	185	2.16% 🕎	176	169	4.14% 🕎
List/Sold Price Ratio	94%	93.4%	0.61%	93.5%	94.1%	-0.55% 🕡

SOLD AND NEW PROPERTIES (UNITS)

July 2024 | All Property Types 🕜

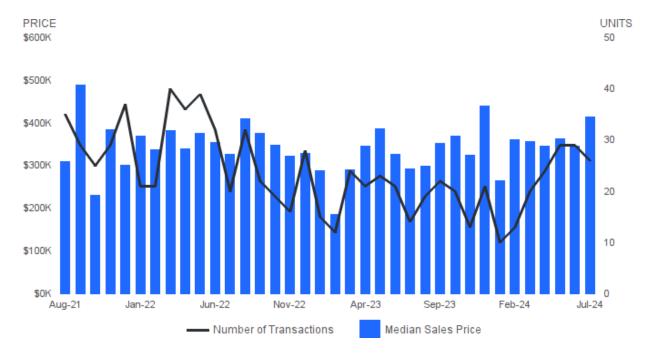
Sold Properties I Number of properties sold during the year **New Properties** I Number of properties listed during the year.



MEDIAN SALES PRICE AND NUMBER OF SALES

July 2024 I All Property Types 👩

Median Sales Price I Price of the ""middle"" property sold -an equal number of sales were above and below this price. **Number of Sales** I Number of properties sold.



AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

July 2024 | All Property Types 🕜

Average Sales Price | Average sales price for all properties sold.

Average Days on Market | Average days on market for all properties sold.



SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE

July 2024 I All Property Types 👩

Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.



AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

July 2024 I All Property Types 🕜

Average Sales Price | Average sales price for all properties sold.

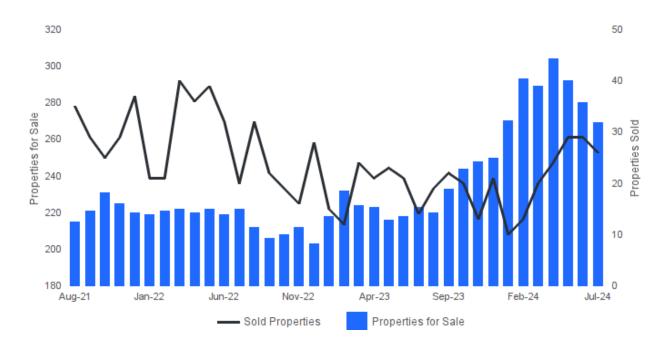
Properties for Sale | Number of properties listed for sale at the end of month.



PROPERTIES FOR SALE AND SOLD PROPERTIES

July 2024 I All Property Types 👩

Properties for Sale I Number of properties listed for sale at the end of month. **Sold Properties** I Number of properties sold.

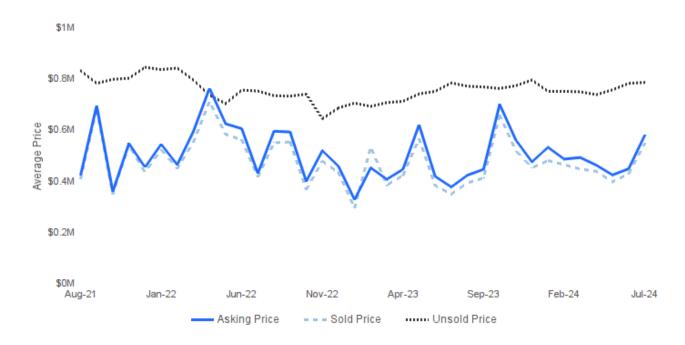


AVERAGE ASKING/SOLD/UNSOLD PRICE

July 2024 I All Property Types 🕜

Asking Price I the average asking price of sold properties **Sold Price** I the average selling price

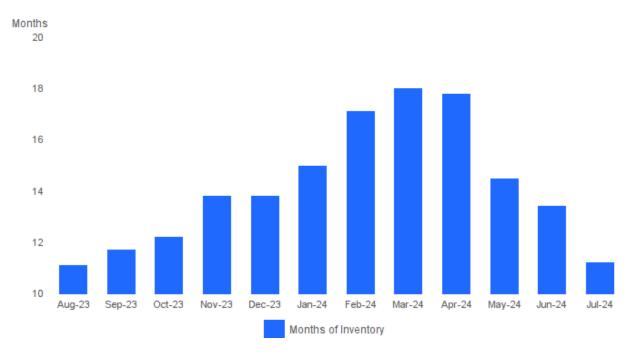
Unsold Price I the average active list price



ABSORPTION RATE

July 2024 I All Property Types 👩

Absorption Rate I Looks at the past year's monthly supply of inventory. In a normal market there should be a 6 month supply. The higher the rate above 6 the more aggressive a seller has to be with the competition; price and having a picture perfect property.



MONTHS SUPPLY OF INVENTORY

July 2024 I All Property Types 🕜

Months Supply of Inventory I Properties for sale divided by number of properties sold. Units Listed I Number of properties listed for sale at the end of month. Units Sold I Number of properties sold.

