



www.ChrisAndChristiePowers.com christiepowersrealtor@gmail.com

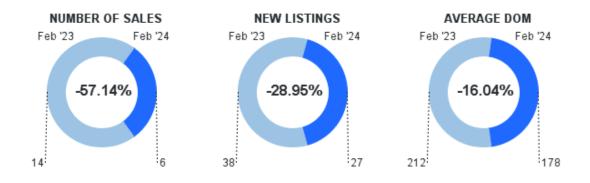
LAND

FEBRUARY 2024 COLDWELL BANKER AREA REPORTS ST CROIX, USVI

ST. CROIX | February 2024

REAL ESTATE SNAPSHOT - Change since this time last year

Lots/Acres



-7.03% MEDIAN SALES PRICE LOTS/ACRES

-8.93% 🔮

MEDIAN LIST PRICE (SOLD LISTINGS) LOTS/ACRES

Feb '23

-33.54% 🔮

AVERAGE SALES PRICE LOTS/ACRES

-37.34% 🔮

AVERAGE LIST PRICE (SOLD LISTINGS) LOTS/ACRES

Feb '24

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FULL MARKET SUMMARY

February 2024 | Lots/Acres 🕜

	Month to Date			Year to Date		
	February 2024	February 2023	% Change	YTD 2024	YTD 2023	% Change
New Listings	27	38	-28.95% 😍	57	67	-14.93% 😍
Sold Listings	6	14	-57.14% 😍	16	24	-33.33% 😍
Median List Price (Solds)	\$51,000	\$56,000	-8.93% 😍	\$63,450	\$69,000	-8.04% 😍
Median Sold Price	\$43,000	\$46,250	-7.03% 😍	\$53,500	\$58,750	-8.94% 😍
Median Days on Market	189	116	62.93% 🕎	166	146	13.7% 🕎
Average List Price (Solds)	\$61,316	\$97,857	-37.34% 😍	\$94,668	\$134,812	-29.78% 😍
Average Sold Price	\$54,333	\$81,750	-33.54% 😍	\$81,362	\$110,833	-26.59% 😍
Average Days on Market	178	212	-16.04% 😍	260	245	6.12% 🕎
List/Sold Price Ratio	90.8%	84.9%	7.04% 🕎	88.3%	85.6%	3.12% 🕎

SOLD AND NEW PROPERTIES (UNITS)

February 2024 | Lots/Acres 🕜

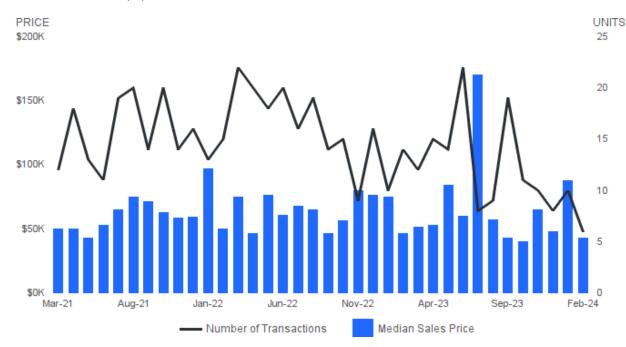
Sold Properties | Number of properties sold during the year New Properties | Number of properties listed during the year.



MEDIAN SALES PRICE AND NUMBER OF SALES

February 2024 | Lots/Acres 🔞

Median Sales Price | Price of the ""middle"" property sold -an equal number of sales were above and below this price. Number of Sales | Number of properties sold.



AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

February 2024 | Lots/Acres 🕜

Average Sales Price | Average sales price for all properties sold. Average Days on Market | Average days on market for all properties sold.



SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE

February 2024 | Lots/Acres 📀

Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.



AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

February 2024 | Lots/Acres 💿

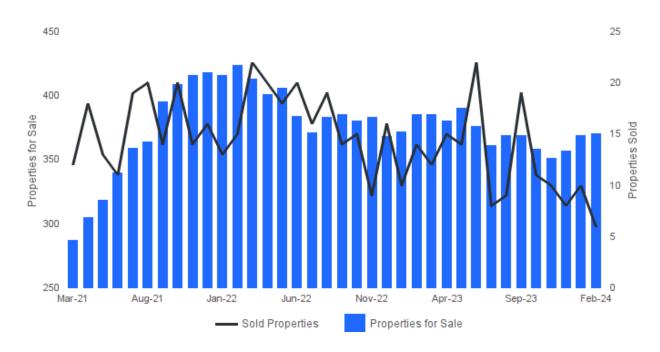
Average Sales Price | Average sales price for all properties sold. Properties for Sale | Number of properties listed for sale at the end of month.



PROPERTIES FOR SALE AND SOLD PROPERTIES

February 2024 | Lots/Acres 🕜

Properties for Sale I Number of properties listed for sale at the end of month. **Sold Properties** I Number of properties sold.



AVERAGE ASKING/SOLD/UNSOLD PRICE

February 2024 | Lots/Acres 💿

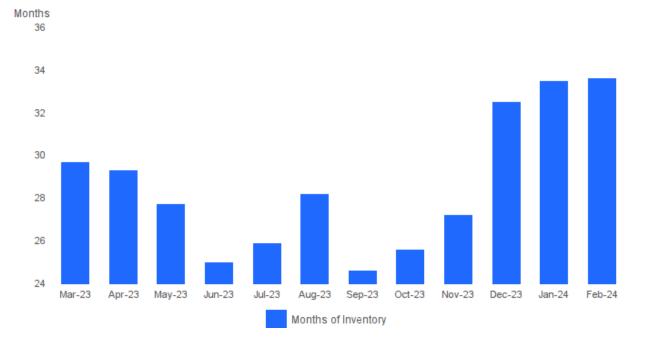
Asking Price I the average asking price of sold properties Sold Price I the average selling price Unsold Price I the average active list price



ABSORPTION RATE

February 2024 | Lots/Acres 🕜

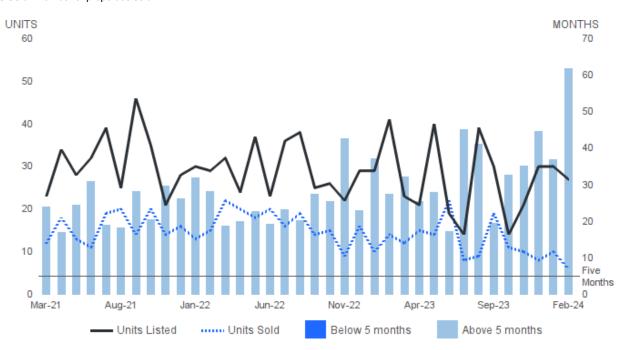
Absorption Rate I Looks at the past year's monthly supply of inventory. In a normal market there should be a 6 month supply. The higher the rate above 6 the more aggressive a seller has to be with the competition; price and having a picture perfect property.



MONTHS SUPPLY OF INVENTORY

February 2024 | Lots/Acres 🕐

Months Supply of Inventory I Properties for sale divided by number of properties sold. Units Listed I Number of properties listed for sale at the end of month. Units Sold I Number of properties sold.



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