



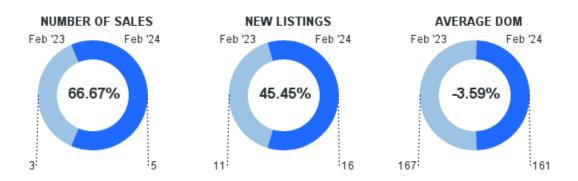


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# ST. CROIX | February 2024

# REAL ESTATE SNAPSHOT - Change since this time last year Condo



26.11% **1** 

CONDO

5.91% 

AVERAGE SALES PRICE CONDO

20.51% **1** 

MEDIAN LIST PRICE (SOLD LISTINGS) CONDO 5.50% 

AVERAGE LIST PRICE (SOLD LISTINGS)

CONDO

Feb '23 Feb '24



### **FULL MARKET SUMMARY**

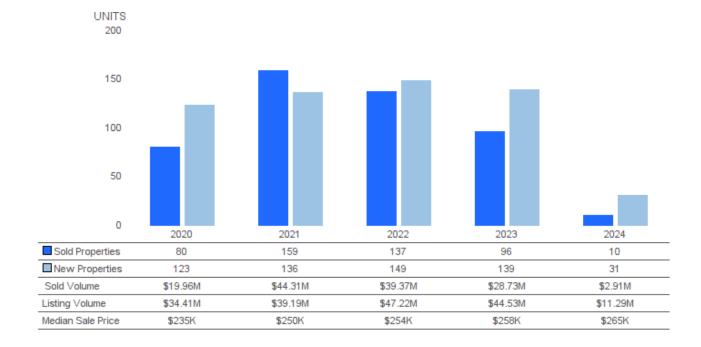
February 2024 I Condo 🕖

	Month to Date			Year to Date		
	February 2024	February 2023	% Change	YTD 2024	YTD 2023	% Change
New Listings	16	11	45.45% 🕜	31	21	47.62% 介
Sold Listings	5	3	66.67% 🕜	10	11	-9.09% 🐠
Median List Price (Solds)	\$235,000	\$195,000	20.51% 🕜	\$284,500	\$249,000	14.26% 🕜
Median Sold Price	\$227,000	\$180,000	26.11% 🕎	\$265,000	\$245,000	8.16% 🕎
Median Days on Market	132	118	11.86% 🕎	136	81	67.9% 🕜
Average List Price (Solds)	\$252,500	\$239,333	5.5% 🕎	\$314,750	\$278,081	13.19% 🕜
Average Sold Price	\$239,700	\$226,333	5.91% 🟠	\$290,550	\$272,636	6.57% 🕜
Average Days on Market	161	167	-3.59% 🕔	181	125	44.8% 🕜
List/Sold Price Ratio	93.4%	92%	1.52% 🕎	92.7%	96.1%	-3.53% 🔱

# **SOLD AND NEW PROPERTIES (UNITS)**

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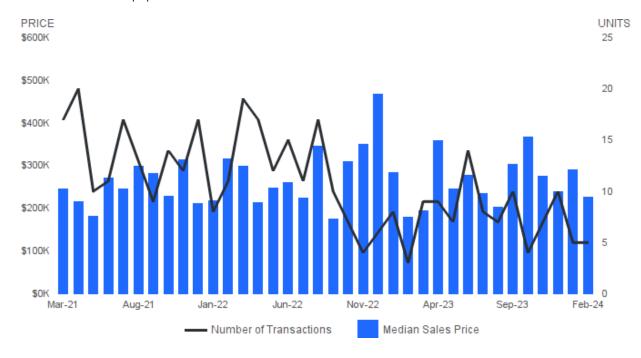
**Sold Properties** I Number of properties sold during the year **New Properties** I Number of properties listed during the year.



#### MEDIAN SALES PRICE AND NUMBER OF SALES

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Median Sales Price | Price of the ""middle"" property sold -an equal number of sales were above and below this price. Number of Sales | Number of properties sold.



# **AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET**

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Average Sales Price | Average sales price for all properties sold.

Average Days on Market | Average days on market for all properties sold.



#### SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE

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Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.



#### AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

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na cales price for all properties so

Average Sales Price | Average sales price for all properties sold.

Properties for Sale | Number of properties listed for sale at the end of month.

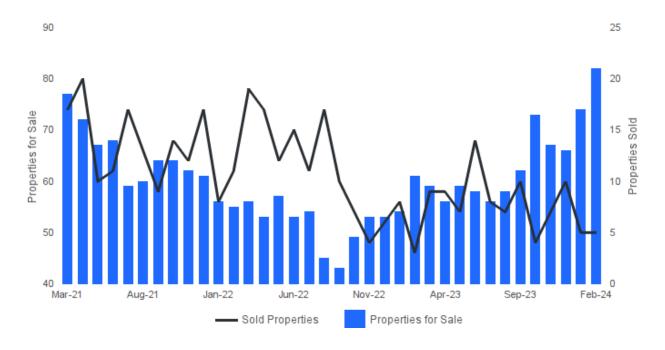


## PROPERTIES FOR SALE AND SOLD PROPERTIES

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Properties for Sale I Number of properties listed for sale at the end of month. Sold Properties | Number of properties sold.



## **AVERAGE ASKING/SOLD/UNSOLD PRICE**

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**Asking Price** I the average asking price of sold properties **Sold Price** I the average selling price Unsold Price I the average active list price

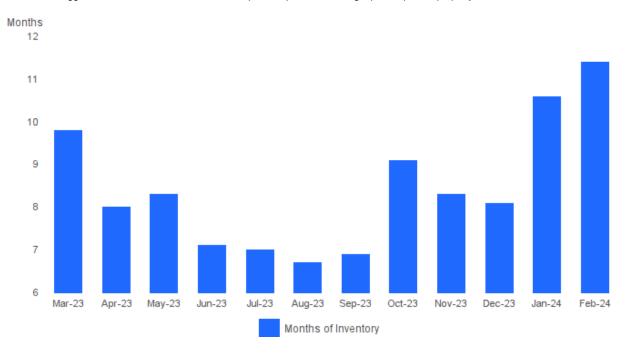


#### **ABSORPTION RATE**

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Absorption Rate I Looks at the past year's monthly supply of inventory. In a normal market there should be a 6 month supply. The higher the rate above 6 the more aggressive a seller has to be with the competition; price and having a picture perfect property.



## **MONTHS SUPPLY OF INVENTORY**

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**Months Supply of Inventory** I Properties for sale divided by number of properties sold. **Units Listed** I Number of properties listed for sale at the end of month. Units Sold | Number of properties sold.

