



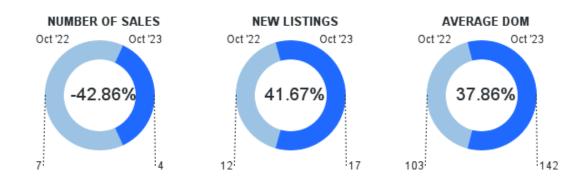


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ST. CROIX | October 2023

REAL ESTATE SNAPSHOT - Change since this time last year Condo



18.39%
MEDIAN SALES PRICE CONDO

39.69%

AVERAGE SALES PRICE CONDO

12.45% **1**

MEDIAN LIST PRICE (SOLD LISTINGS) CONDO 42.22%

AVERAGE LIST PRICE (SOLD LISTINGS)

CONDO

Oct '22

Oct '23



FULL MARKET SUMMARY

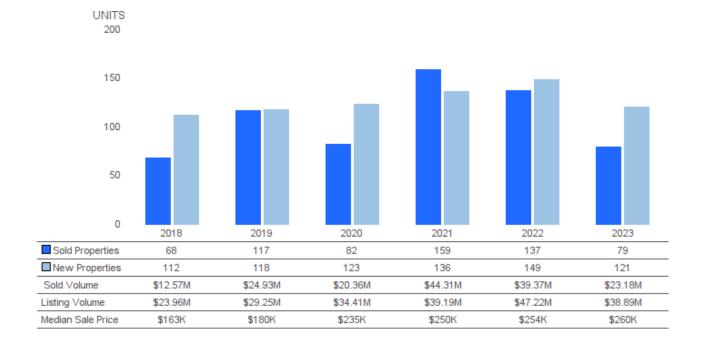
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	Month to Date			Year to Date		
	October 2023	October 2022	% Change	YTD 2023	YTD 2022	% Change
New Listings	17	12	41.67% 🕎	121	125	-3.2% 🔱
Sold Listings	4	7	-42.86% 🔮	79	127	-37.8% 🐠
Median List Price (Solds)	\$369,950	\$329,000	12.45% 🕜	\$269,900	\$265,000	1.85% 🕜
Median Sold Price	\$367,000	\$310,000	18.39% 🕎	\$260,000	\$252,000	3.17% 🕜
Median Days on Market	130	105	23.81% 🕎	108	103	4.85% 🕎
Average List Price (Solds)	\$449,725	\$316,214	42.22% 🕜	\$308,235	\$290,971	5.93% 🕎
Average Sold Price	\$423,000	\$302,814	39.69% 🕜	\$293,373	\$279,191	5.08% 🕎
Average Days on Market	142	103	37.86% 🕜	132	139	-5.04% 🐠
List/Sold Price Ratio	92.5%	95.7%	-3.35% 🔱	95.1%	95.6%	-0.56% 🔱

SOLD AND NEW PROPERTIES (UNITS)

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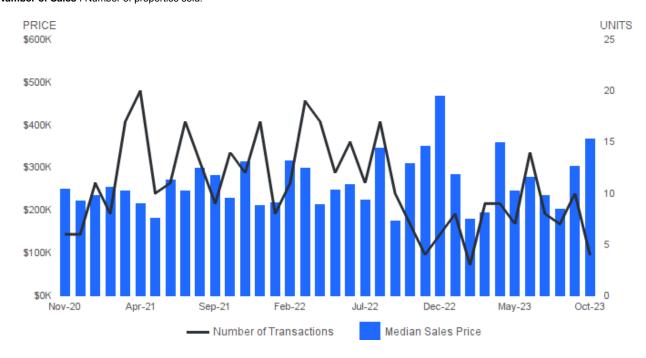
Sold Properties I Number of properties sold during the year **New Properties** I Number of properties listed during the year.



MEDIAN SALES PRICE AND NUMBER OF SALES

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Median Sales Price | Price of the ""middle"" property sold -an equal number of sales were above and below this price. Number of Sales | Number of properties sold.



AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

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Average Sales Price I Average sales price for all properties sold.

Average Days on Market I Average days on market for all properties sold.



SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE

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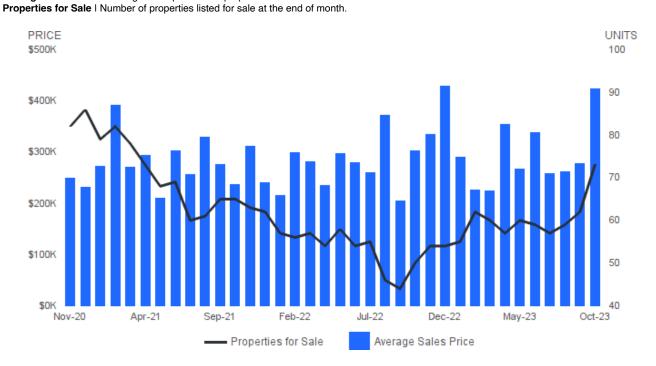
Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.



AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

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Average Sales Price | Average sales price for all properties sold.

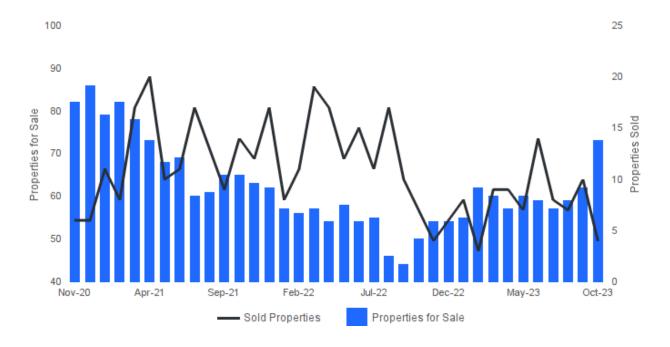


PROPERTIES FOR SALE AND SOLD PROPERTIES

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Properties for Sale I Number of properties listed for sale at the end of month. Sold Properties | Number of properties sold.



AVERAGE ASKING/SOLD/UNSOLD PRICE

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Asking Price I the average asking price of sold properties **Sold Price** I the average selling price Unsold Price I the average active list price

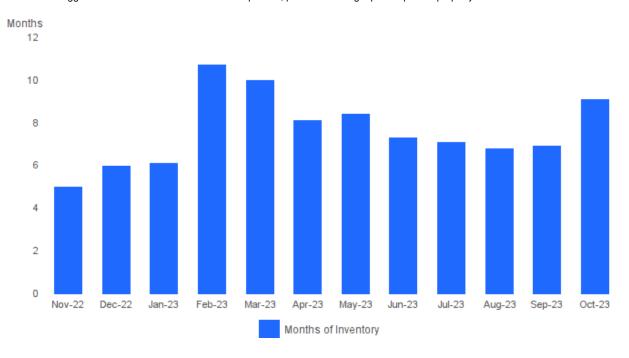


ABSORPTION RATE

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Absorption Rate I Looks at the past year's monthly supply of inventory. In a normal market there should be a 6 month supply. The higher the rate above 6 the more aggressive a seller has to be with the competition; price and having a picture perfect property.



MONTHS SUPPLY OF INVENTORY

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Months Supply of Inventory I Properties for sale divided by number of properties sold. Units Listed I Number of properties listed for sale at the end of month. Units Sold | Number of properties sold.

