

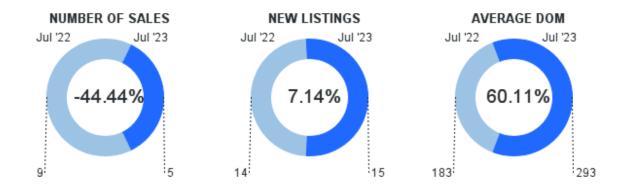




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ST. CROIX | July 2023 REAL ESTATE SNAPSHOT - Change since this time last year Single Family



-30.84% 🛡 MEDIAN SALES PRICE SINGLE FAMILY

-29.57% 🛡 **AVERAGE SALES PRICE** SINGLE FAMILY

-16.47% **U** -22.23% **U** MEDIAN LIST PRICE

(SOLD LISTINGS)

SINGLE FAMILY

AVERAGE LIST PRICE

(SOLD LISTINGS)

SINGLE FAMILY

Jul '22

Jul '23

AREA REPORT

FULL MARKET SUMMARY

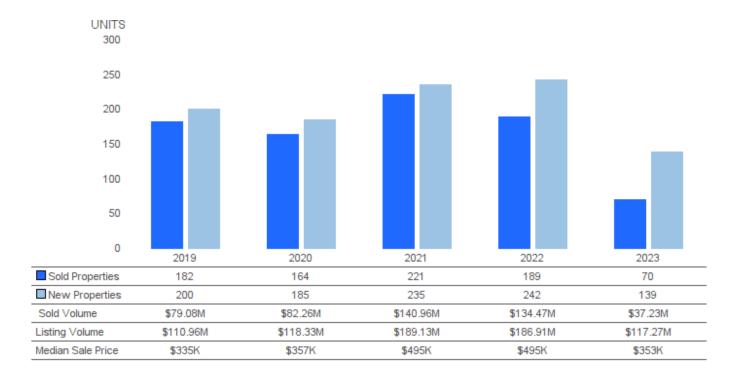
July 2023 I Single Family 🕜

		M II D I			V	
		Month to Date			Year to Date	
	July 2023	July 2022	% Change	YTD 2023	YTD 2022	% Change
New Listings	15	14	7.14% 🕎	139	155	-10.32% 🕔
Sold Listings	5	9	-44.44% 🕔	70	116	-39.66% 🕛
Median List Price (Solds)	\$497,000	\$595,000	-16.47% 🔱	\$404,000	\$555,000	-27.21% 🔱
Median Sold Price	\$370,000	\$535,000	-30.84% 🔱	\$352,500	\$530,000	-33.49% 🕛
Median Days on Market	353	145	143.45% 🕎	142	186	-23.66% 🔱
Average List Price (Solds)	\$487,200	\$626,444	-22.23% 🐠	\$562,940	\$853,107	-34.01% 🔱
Average Sold Price	\$428,000	\$607,688	-29.57% 🐠	\$531,907	\$795,678	-33.15% 🔱
Average Days on Market	293	183	60.11% 🕎	193	236	-18.22% 🔱
List/Sold Price Ratio	87.8%	95.4%	-8.01% 🐠	92.6%	94.5%	-2.04% 🔱

SOLD AND NEW PROPERTIES (UNITS)

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Sold Properties I Number of properties sold during the year **New Properties** I Number of properties listed during the year.

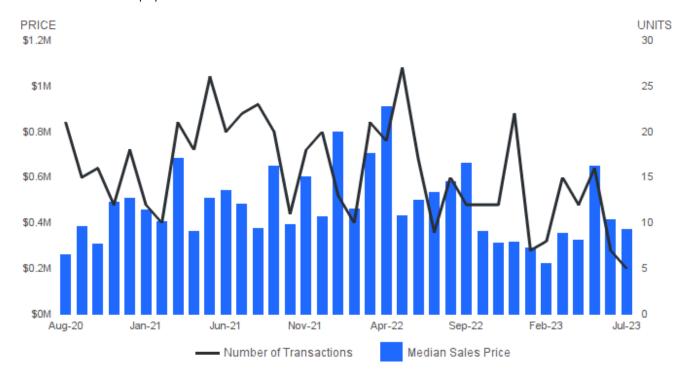


MEDIAN SALES PRICE AND NUMBER OF SALES

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Median Sales Price | Price of the ""middle"" property sold -an equal number of sales were above and below this price. Number of Sales | Number of properties sold.

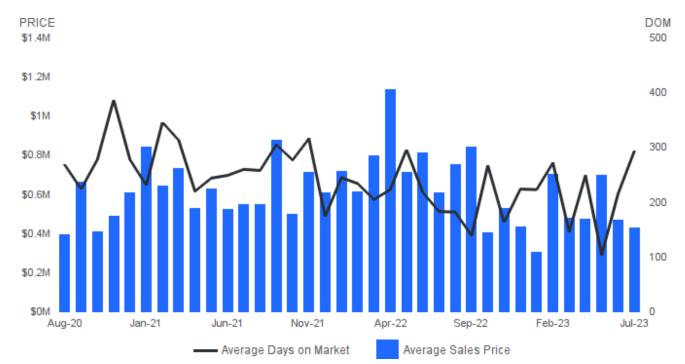


AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

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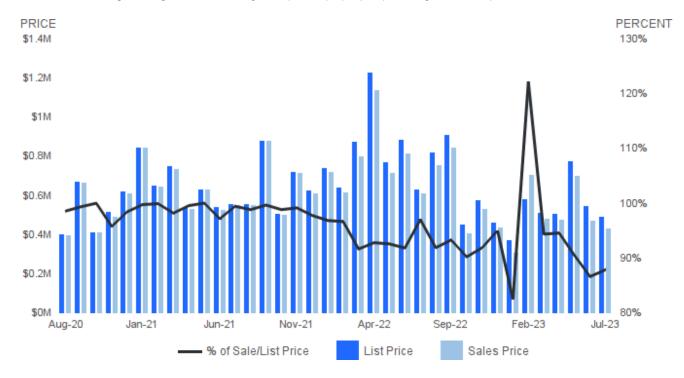
Average Sales Price | Average sales price for all properties sold. Average Days on Market I Average days on market for all properties sold.



SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE

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Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.



AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

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Average Sales Price | Average sales price for all properties sold.

Properties for Sale | Number of properties listed for sale at the end of month.

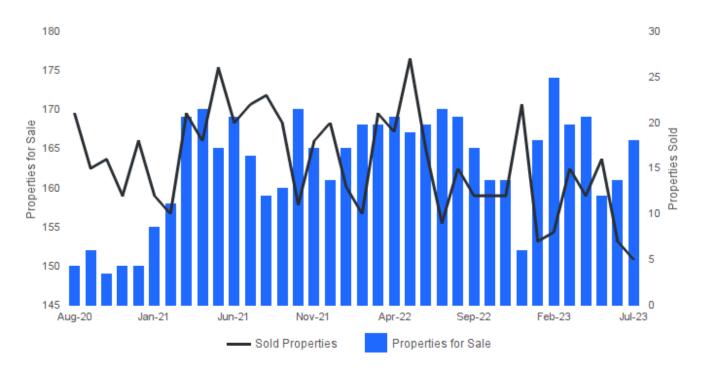


PROPERTIES FOR SALE AND SOLD PROPERTIES

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Properties for Sale | Number of properties listed for sale at the end of month. Sold Properties | Number of properties sold.

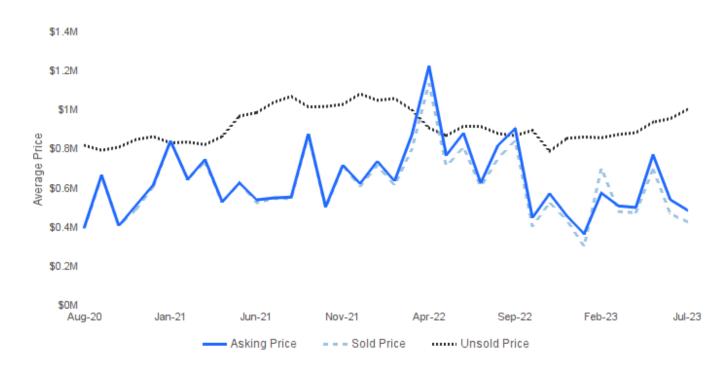


AVERAGE ASKING/SOLD/UNSOLD PRICE

July 2023 | Single Family @



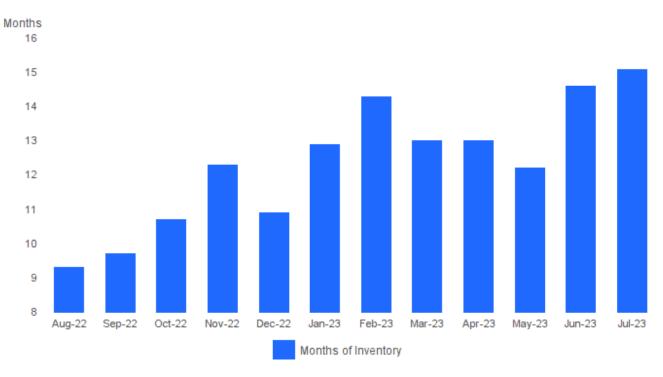
Asking Price I the average asking price of sold properties Sold Price I the average selling price Unsold Price I the average active list price



ABSORPTION RATE

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Absorption Rate I Looks at the past year's monthly supply of inventory. In a normal market there should be a 6 month supply. The higher the rate above 6 the more aggressive a seller has to be with the competition; price and having a picture perfect property.



MONTHS SUPPLY OF INVENTORY

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Months Supply of Inventory | Properties for sale divided by number of properties sold. Units Listed | Number of properties listed for sale at the end of month. Units Sold | Number of properties sold.

