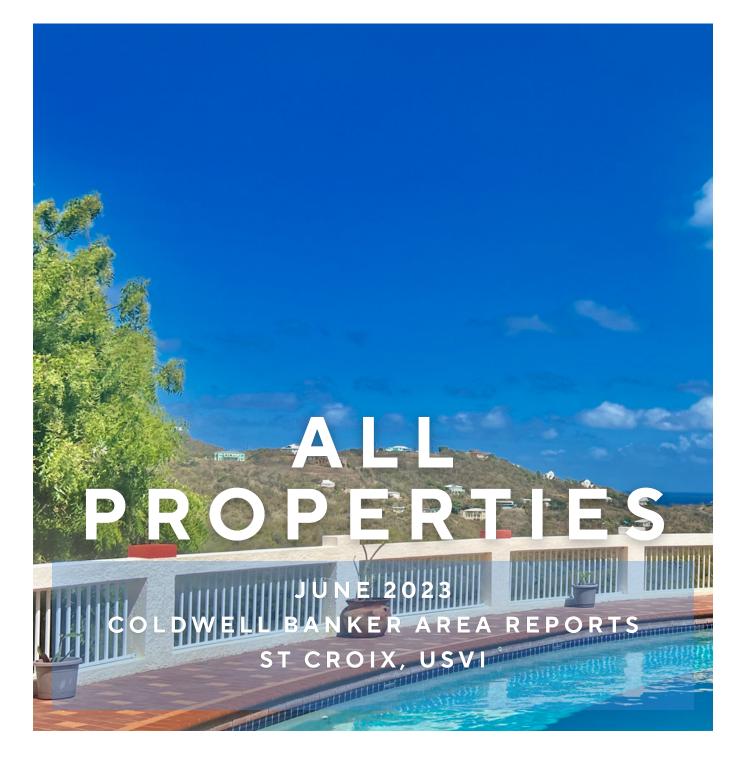
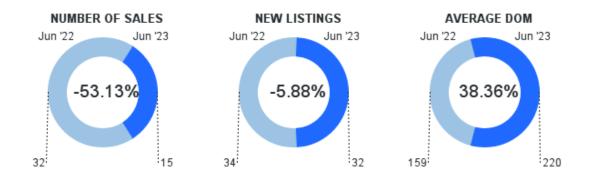




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# **ST. CROIX | June 2023** REAL ESTATE SNAPSHOT - Change since this time last year All Property Types



-7.36% MEDIAN SALES PRICE ALL PROPERTY TYPES -28.67%

ALL PROPERTY TYPES

-1.88%

ALL PROPERTY TYPES

Jun '22

-26.11% 🔮

AVERAGE LIST PRICE (SOLD LISTINGS) ALL PROPERTY TYPES

Jun '23



## FULL MARKET SUMMARY

June 2023 | All Property Types 🕜

	Month to Date			Year to Date		
	June 2023	June 2022	% Change	YTD 2023	YTD 2022	% Change
New Listings	32	34	-5.88% 😍	188	219	-14.16% 😍
Sold Listings	15	32	-53.13% 😍	107	189	-43.39% 😍
Median List Price (Solds)	\$365,000	\$372,000	-1.88% 😍	\$325,000	\$364,000	-10.71% 😍
Median Sold Price	\$327,500	\$353,500	-7.36% 🕚	\$300,000	\$359,000	-16.43% 😍
Median Days on Market	208	112	85.71% 🕎	125	147	-14.97% 🔮
Average List Price (Solds)	\$447,153	\$605,168	-26.11% 🔮	\$461,861	\$614,562	-24.85% 😍
Average Sold Price	\$400,553	\$561,578	-28.67% 🔮	\$439,478	\$577,441	-23.89% 😍
Average Days on Market	220	159	38.36% 🕎	170	203	-16.26% 😍
List/Sold Price Ratio	92.3%	94.1%	-1.9% 😍	94.2%	95.2%	-1.08% 😍

## SOLD AND NEW PROPERTIES (UNITS)

#### June 2023 | All Property Types 🕜

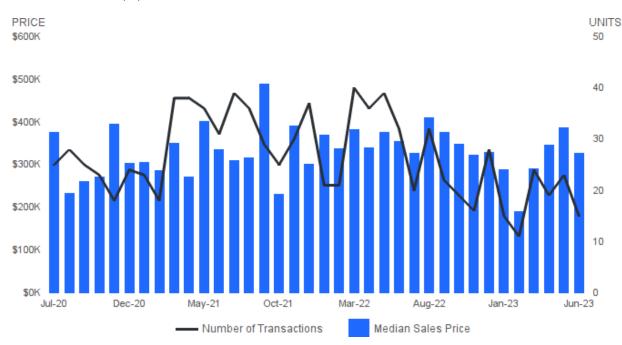
Sold Properties | Number of properties sold during the year New Properties | Number of properties listed during the year.



### MEDIAN SALES PRICE AND NUMBER OF SALES

June 2023 | All Property Types 🕜

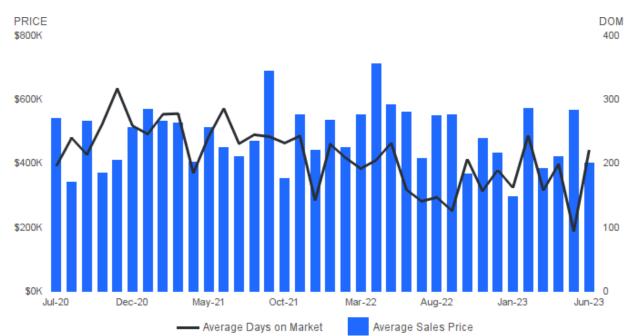
Median Sales Price | Price of the ""middle"" property sold -an equal number of sales were above and below this price. Number of Sales | Number of properties sold.



## AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

#### June 2023 | All Property Types 🕜

Average Sales Price | Average sales price for all properties sold. Average Days on Market | Average days on market for all properties sold.



### SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE

June 2023 | All Property Types 🕜

Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.



#### AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

#### June 2023 | All Property Types 🕜

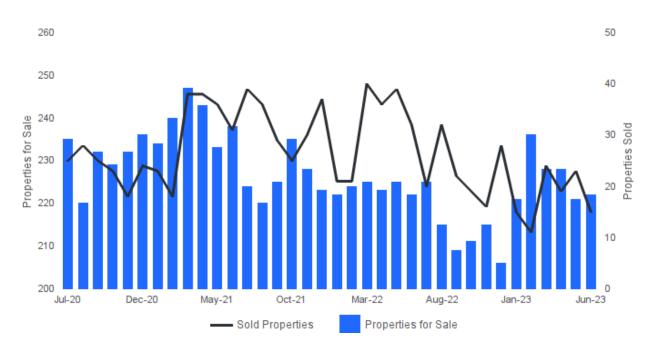
Average Sales Price | Average sales price for all properties sold. Properties for Sale | Number of properties listed for sale at the end of month.



### **PROPERTIES FOR SALE AND SOLD PROPERTIES**

June 2023 | All Property Types 🕜

Properties for Sale I Number of properties listed for sale at the end of month. Sold Properties I Number of properties sold.



## AVERAGE ASKING/SOLD/UNSOLD PRICE

June 2023 | All Property Types 🕜

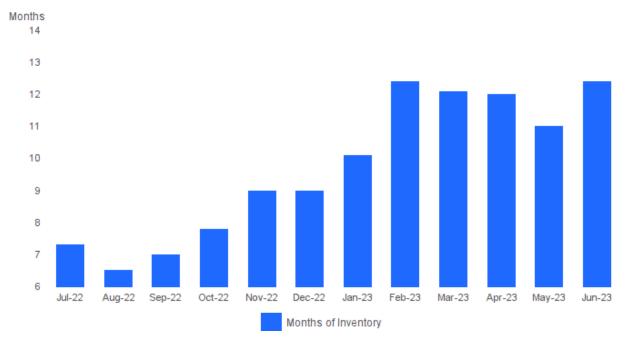
Asking Price I the average asking price of sold properties Sold Price I the average selling price Unsold Price I the average active list price



### **ABSORPTION RATE**

#### June 2023 | All Property Types 🕜

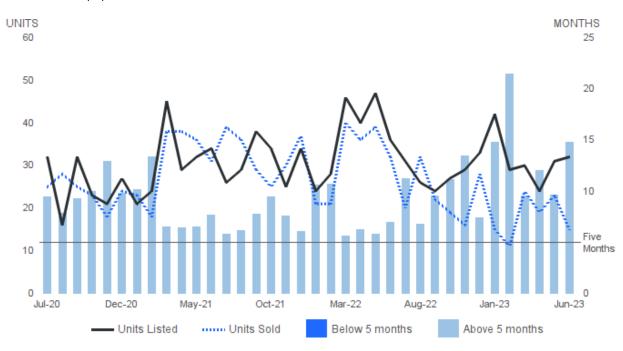
Absorption Rate | Looks at the past year's monthly supply of inventory. In a normal market there should be a 6 month supply. The higher the rate above 6 the more aggressive a seller has to be with the competition; price and having a picture perfect property.



### MONTHS SUPPLY OF INVENTORY

#### June 2023 | All Property Types 🕜

Months Supply of Inventory I Properties for sale divided by number of properties sold. Units Listed I Number of properties listed for sale at the end of month. Units Sold I Number of properties sold.



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