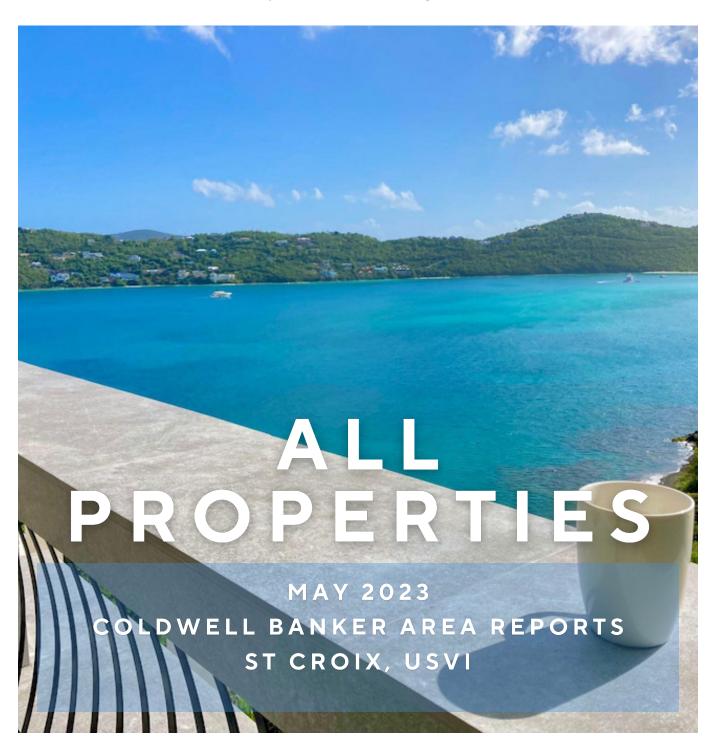


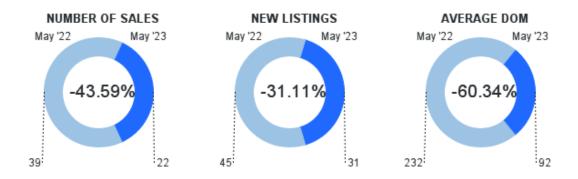




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# ST. CROIX | May 2023 REAL ESTATE SNAPSHOT - Change since this time last year All Property Types



-4.14% 
MEDIAN SALES PRICE
ALL PROPERTY TYPES

-1.58% 
AVERAGE SALES PRICE
ALL PROPERTY TYPES

0.67% 
MEDIAN LIST PRICE (SOLD LISTINGS)
ALL PROPERTY TYPES

0.61% 

AVERAGE LIST PRICE (SOLD LISTINGS)

ALL PROPERTY TYPES

May '22 May '23



#### **FULL MARKET SUMMARY**

May 2023 | All Property Types 🕜

		Month to Date			Year to Date	
	May 2023	May 2022	% Change	YTD 2023	YTD 2022	% Change
New Listings	31	45	-31.11% 🐠	156	183	-14.75% 🔱
Sold Listings	22	39	-43.59% 🔱	91	157	-42.04% 🔱
Median List Price (Solds)	\$377,500	\$375,000	0.67% 🕜	\$325,000	\$359,000	-9.47% 🔱
Median Sold Price	\$360,450	\$376,000	-4.14% 🔱	\$292,500	\$359,000	-18.52% 🔱
Median Days on Market	80	120	-33.33% 🔱	117	159	-26.42% 🕔
Average List Price (Solds)	\$628,272	\$624,435	0.61% 🕎	\$464,361	\$616,477	-24.68% 🕔
Average Sold Price	\$574,677	\$583,923	-1.58% 🔱	\$446,438	\$580,675	-23.12% 🕛
Average Days on Market	92	232	-60.34% 🕔	162	212	-23.58% 🕔
List/Sold Price Ratio	95.1%	95%	0.15% 🕎	94.6%	95.5%	-0.9% 🕔

## **SOLD AND NEW PROPERTIES (UNITS)**

May 2023 | All Property Types @

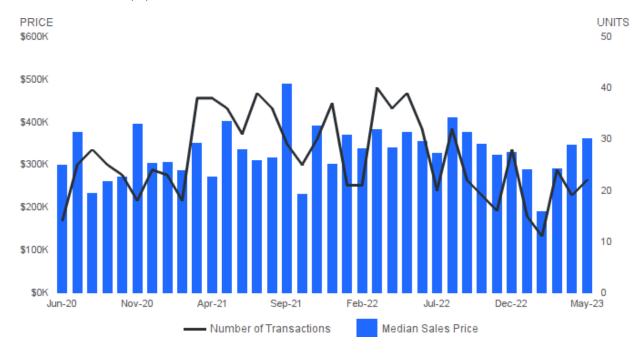
Sold Properties | Number of properties sold during the year New Properties | Number of properties listed during the year.



#### MEDIAN SALES PRICE AND NUMBER OF SALES

May 2023 | All Property Types @

Median Sales Price | Price of the ""middle"" property sold -an equal number of sales were above and below this price. Number of Sales | Number of properties sold.



## **AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET**

May 2023 | All Property Types @

Average Sales Price | Average sales price for all properties sold.

Average Days on Market | Average days on market for all properties sold.



#### SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE

May 2023 I All Property Types 🕖

Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.



#### **AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE**

May 2023 | All Property Types @

Average Sales Price | Average sales price for all properties sold.

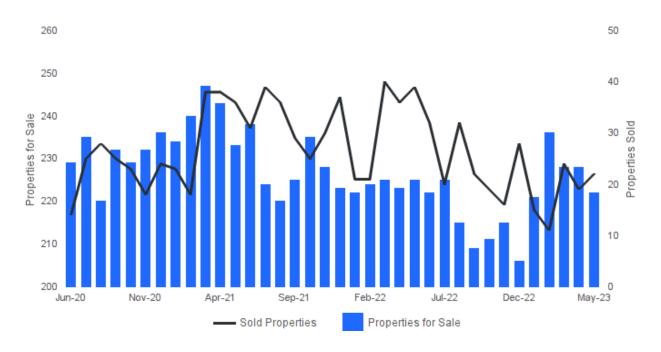
Properties for Sale | Number of properties listed for sale at the end of month.



#### PROPERTIES FOR SALE AND SOLD PROPERTIES

May 2023 | All Property Types @

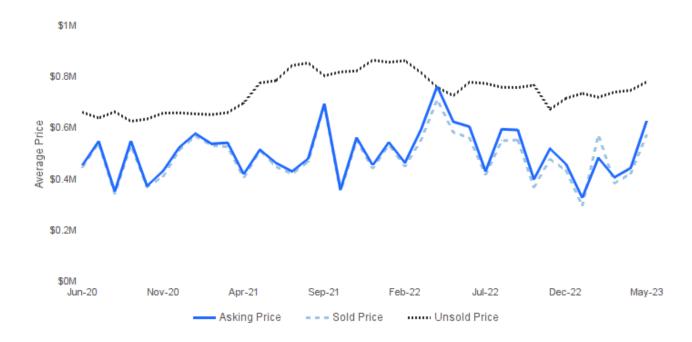
**Properties for Sale** I Number of properties listed for sale at the end of month. **Sold Properties** I Number of properties sold.



### **AVERAGE ASKING/SOLD/UNSOLD PRICE**

May 2023 | All Property Types @

Asking Price I the average asking price of sold properties Sold Price I the average selling price Unsold Price I the average active list price

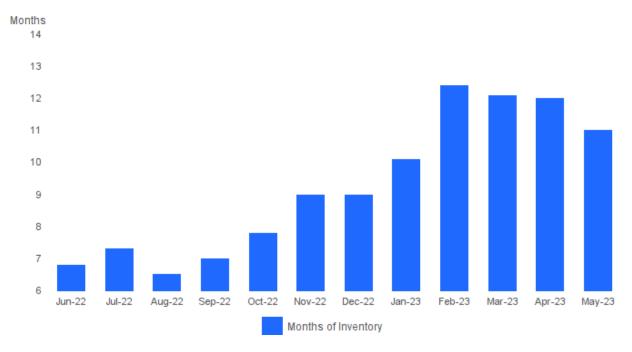


#### **ABSORPTION RATE**

May 2023 | All Property Types @



Absorption Rate I Looks at the past year's monthly supply of inventory. In a normal market there should be a 6 month supply. The higher the rate above 6 the more aggressive a seller has to be with the competition; price and having a picture perfect property.



#### MONTHS SUPPLY OF INVENTORY

May 2023 | All Property Types 🕜

Months Supply of Inventory | Properties for sale divided by number of properties sold. Units Listed I Number of properties listed for sale at the end of month. Units Sold | Number of properties sold.

