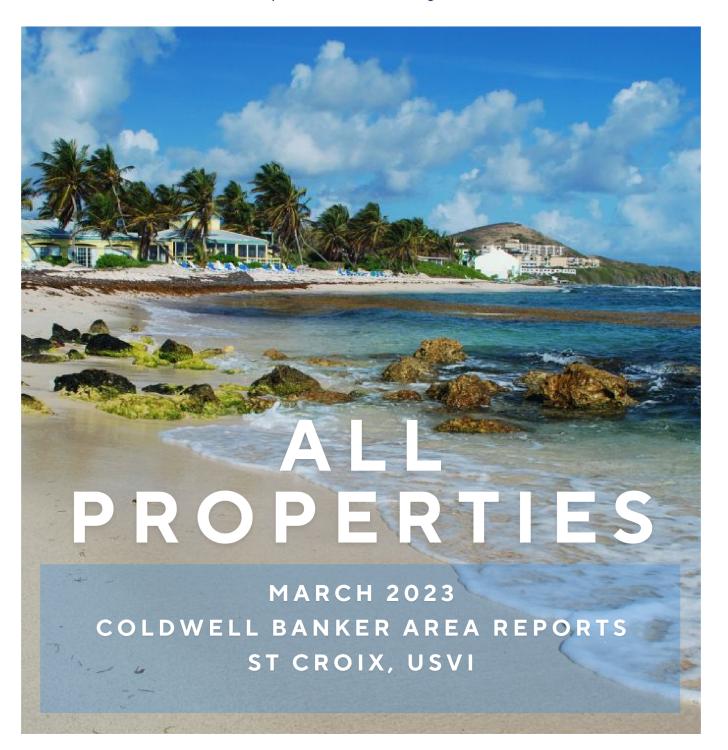




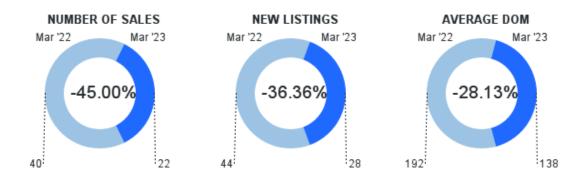


www.ChrisAndChristiePowers.com christiepowersrealtor@gmail.com



ST. CROIX | March 2023

REAL ESTATE SNAPSHOT - Change since this time last year All Property Types



-24.18% **W**MEDIAN SALES PRICE

-27.58% **W**AVERAGE SALES PRICE
ALL PROPERTY TYPES

-13.59% 🛡

MEDIAN LIST PRICE (SOLD LISTINGS) ALL PROPERTY TYPES

ALL PROPERTY TYPES

-28.88%
AVERAGE LIST PRICE (SOLD LISTINGS)

ALL PROPERTY TYPES

Mar '22

Mar '23

AREA REPORT

FULL MARKET SUMMARY

March 2023 | All Property Types 🕜

	Month to Date			Year to Date		
	March 2023	March 2022	% Change	YTD 2023	YTD 2022	% Change
New Listings	28	44	-36.36% <equation-block></equation-block>	99	96	3.13% 🕎
Sold Listings	22	40	-45% 🔮	48	82	-41.46% 🐠
Median List Price (Solds)	\$314,950	\$364,500	-13.59% 🔮	\$301,950	\$361,500	-16.47% 🔱
Median Sold Price	\$290,000	\$382,500	-24.18% 🕔	\$289,000	\$354,500	-18.48% 🔱
Median Days on Market	113	160	-29.38% 🔮	130	157	-17.2% 🔱
Average List Price (Solds)	\$422,486	\$594,057	-28.88% 🔮	\$406,781	\$548,100	-25.78% 🔱
Average Sold Price	\$400,545	\$553,075	-27.58% 🔮	\$407,395	\$524,841	-22.38% 🔱
Average Days on Market	138	192	-28.13% 🔮	170	206	-17.48% 🔱
List/Sold Price Ratio	94.9%	95.6%	-0.75% 🔮	94.8%	96.5%	-1.79% 🔱

SOLD AND NEW PROPERTIES (UNITS)

March 2023 | All Property Types @

Sold Properties | Number of properties sold during the year New Properties | Number of properties listed during the year.



MEDIAN SALES PRICE AND NUMBER OF SALES

March 2023 | All Property Types @

Median Sales Price | Price of the ""middle"" property sold -an equal number of sales were above and below this price. Number of Sales | Number of properties sold.



AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

March 2023 | All Property Types @

Average Sales Price | Average sales price for all properties sold. Average Days on Market I Average days on market for all properties sold.



SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE

March 2023 | All Property Types @

Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.



AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

March 2023 | All Property Types @

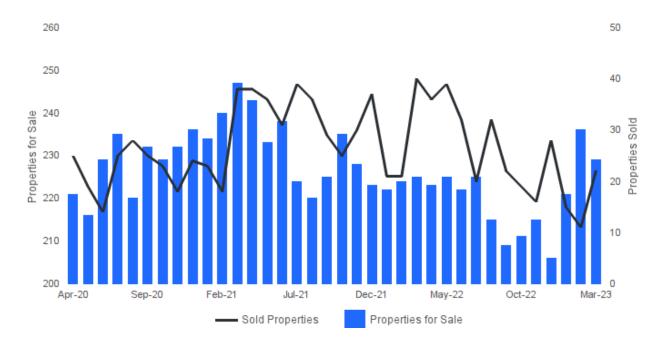
Average Sales Price | Average sales price for all properties sold. Properties for Sale | Number of properties listed for sale at the end of month.



PROPERTIES FOR SALE AND SOLD PROPERTIES

March 2023 | All Property Types @

Properties for Sale I Number of properties listed for sale at the end of month. Sold Properties | Number of properties sold.



AVERAGE ASKING/SOLD/UNSOLD PRICE

March 2023 | All Property Types @

Unsold Price I the average active list price

Asking Price I the average asking price of sold properties

Sold Price I the average selling price

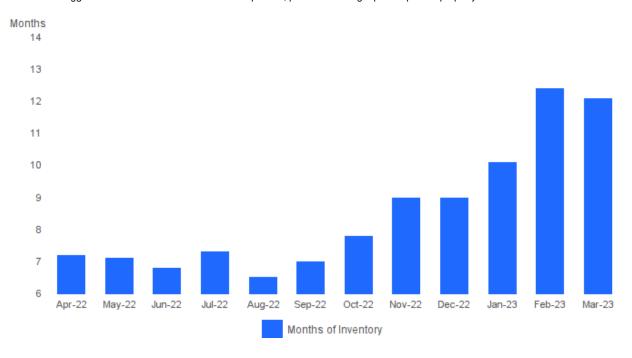


ABSORPTION RATE

March 2023 | All Property Types @



Absorption Rate I Looks at the past year's monthly supply of inventory. In a normal market there should be a 6 month supply. The higher the rate above 6 the more aggressive a seller has to be with the competition; price and having a picture perfect property.



MONTHS SUPPLY OF INVENTORY

March 2023 | All Property Types @

Months Supply of Inventory | Properties for sale divided by number of properties sold. Units Listed I Number of properties listed for sale at the end of month.

Units Sold | Number of properties sold.

