

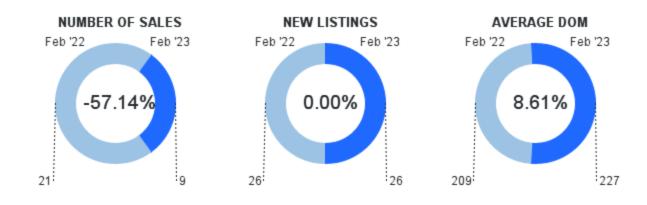


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FEBRUARY 2023 COLDWELL BANKER AREA REPORTS ST CROIX, USVI

ST. CROIX | February 2023 REAL ESTATE SNAPSHOT - Change since this time last year All Property Types



-43.79% 🔮 MEDIAN SALES PRICE ALL PROPERTY TYPES

42.56% 🕜 AVERAGE SALES PRICE ALL PROPERTY TYPES

-40.58% 🔮 🛛 14.39% 🕚 MEDIAN LIST PRICE

(SOLD LISTINGS) ALL PROPERTY TYPES

AVERAGE LIST PRICE (SOLD LISTINGS) ALL PROPERTY TYPES

Feb '22 Feb '23



FULL MARKET SUMMARY

February 2023 | All Property Types 💿

	Month to Date			Year to Date		
	February 2023	February 2022	% Change	YTD 2023	YTD 2022	% Change
New Listings	26	26	0%	68	50	36% 🕎
Sold Listings	9	21	-57.14% 😍	22	42	-47.62% 😍
Median List Price (Solds)	\$205,000	\$345,000	-40.58% 😍	\$312,000	\$357,000	-12.61% 😍
Median Sold Price	\$190,000	\$338,000	-43.79% 😍	\$307,000	\$345,000	-11.01% 😍
Median Days on Market	192	126	52.38% 🕎	133	151	-11.92% 😍
Average List Price (Solds)	\$530,877	\$464,090	14.39% 🕎	\$425,672	\$504,330	-15.6% 😍
Average Sold Price	\$653,888	\$458,690	42.56% 🕜	\$455,136	\$497,952	-8.6% 😍
Average Days on Market	227	209	8.61% 🕎	191	219	-12.79% 😍
List/Sold Price Ratio	100.9%	97.9%	3.05% 🕎	96.3%	97.5%	-1.21% 😍

SOLD AND NEW PROPERTIES (UNITS)

February 2023 | All Property Types 💿

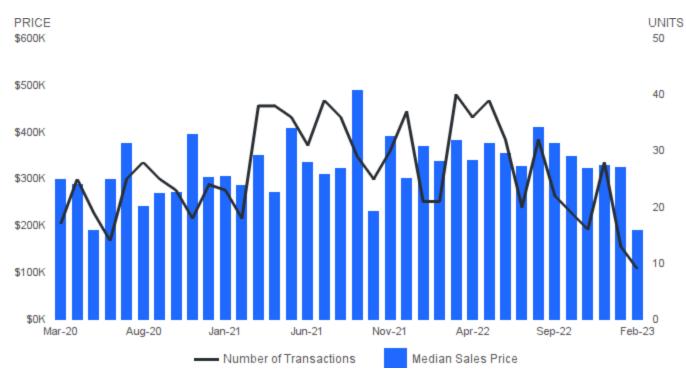
Sold Properties I Number of properties sold during the year New Properties I Number of properties listed during the year.



MEDIAN SALES PRICE AND NUMBER OF SALES

February 2023 | All Property Types 💿

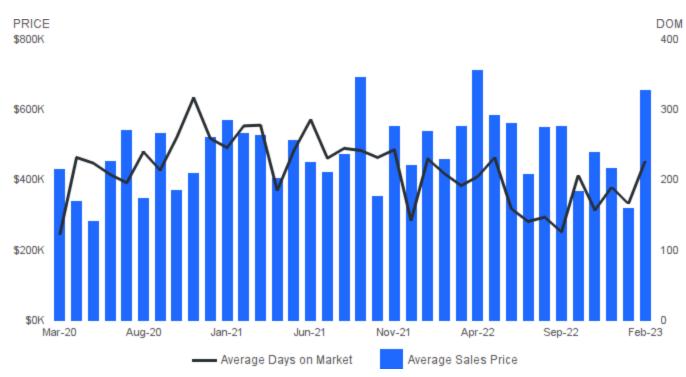
Median Sales Price | Price of the ""middle"" property sold -an equal number of sales were above and below this price. Number of Sales | Number of properties sold.



AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

February 2023 | All Property Types 💿

Average Sales Price | Average sales price for all properties sold. Average Days on Market | Average days on market for all properties sold.



SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE

February 2023 | All Property Types 💿

Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.



AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

February 2023 | All Property Types 💿

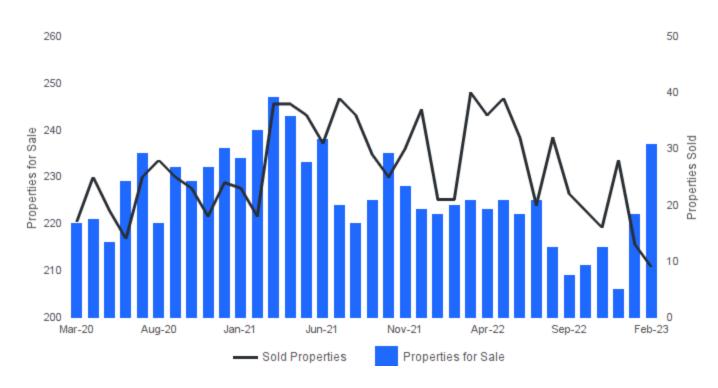
Average Sales Price I Average sales price for all properties sold. Properties for Sale I Number of properties listed for sale at the end of month.



PROPERTIES FOR SALE AND SOLD PROPERTIES

February 2023 | All Property Types 💿

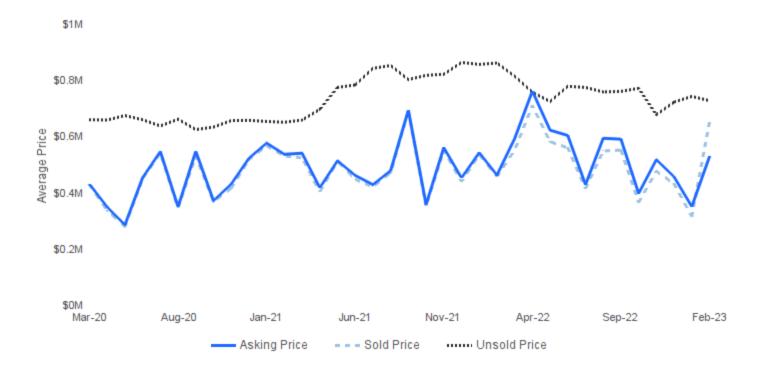
Properties for Sale I Number of properties listed for sale at the end of month. **Sold Properties** I Number of properties sold.



AVERAGE ASKING/SOLD/UNSOLD PRICE

February 2023 | All Property Types 💿

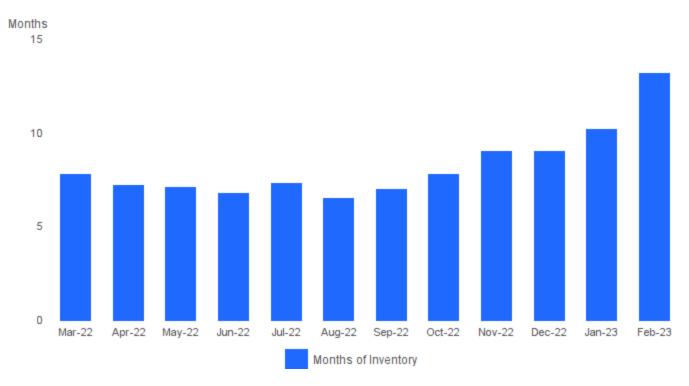
Unsold Price I the average active list price Asking Price I the average asking price of sold properties Sold Price I the average selling price



ABSORPTION RATE

February 2023 | All Property Types 💿

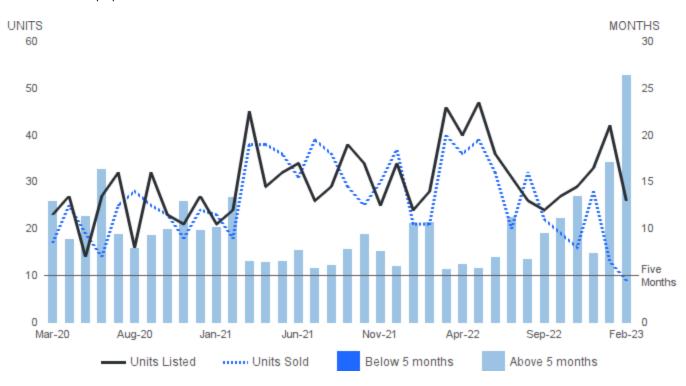
Absorption Rate | Looks at the past year's monthly supply of inventory. In a normal market there should be a 6 month supply. The higher the rate above 6 the more aggressive a seller has to be with the competition; price and having a picture perfect property.



MONTHS SUPPLY OF INVENTORY

February 2023 | All Property Types 🕜

Months Supply of Inventory I Properties for sale divided by number of properties sold. Units Listed I Number of properties listed for sale at the end of month. Units Sold I Number of properties sold.



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