



#### OCTOBER 2022 AREA REPORT

# **LAND**

### ST CROIX, US VIRGIN ISLANDS

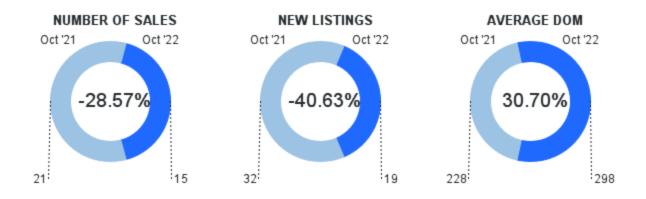




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#### ST. CROIX | October 2022

## REAL ESTATE SNAPSHOT - Change since this time last year Lots/Acres



-6.67% 
MEDIAN SALES PRICE LOTS/ACRES

-7.90% 
AVERAGE SALES PRICE LOTS/ACRES

-1.25% 
MEDIAN LIST PRICE (SOLD LISTINGS)
LOTS/ACRES

-2.93% 
AVERAGE LIST PRICE (SOLD LISTINGS)
LOTS/ACRES

Oct '21 Oct '22

# AREA REPORT

#### **FULL MARKET SUMMARY**

October 2022 | Lots/Acres @

	Month to Date			Year to Date		
	October 2022	October 2021	% Change	YTD 2022	YTD 2021	% Change
New Listings	19	32	-40.63% 🐠	290	309	-6.15% 🐠
Sold Listings	15	21	-28.57% 🕛	175	159	10.06% 🕜
Median List Price (Solds)	\$79,000	\$80,000	-1.25% 🔱	\$67,000	\$60,000	11.67% 🕜
Median Sold Price	\$56,000	\$60,000	-6.67% 😃	\$60,000	\$53,000	13.21% 🕜
Median Days on Market	208	142	46.48% 🕜	243	275	-11.64% 😃
Average List Price (Solds)	\$148,500	\$152,985	-2.93% 🔱	\$144,686	\$149,333	-3.11% 😃
Average Sold Price	\$124,133	\$134,785	-7.9% 😃	\$126,454	\$128,133	-1.31% 😃
Average Days on Market	298	228	30.7% 🕜	322	392	-17.86% 🐠
List/Sold Price Ratio	87.7%	87.7%	0.02% 🕜	89.9%	88.9%	1.2% 🕎

#### **SOLD AND NEW PROPERTIES (UNITS)**

October 2022 | Lots/Acres @

Sold Properties | Number of properties sold during the year New Properties I Number of properties listed during the year.

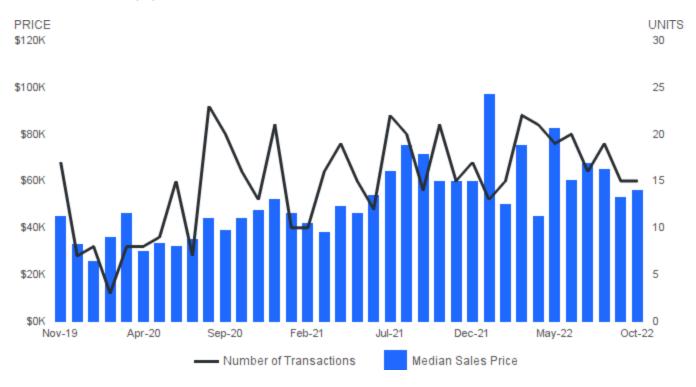


#### MEDIAN SALES PRICE AND NUMBER OF SALES

October 2022 | Lots/Acres @



Median Sales Price | Price of the ""middle" property sold -an equal number of sales were above and below this price. Number of Sales I Number of properties sold.

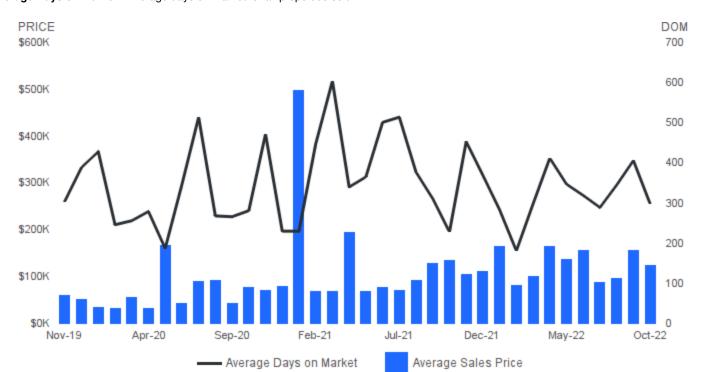


#### **AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET**

October 2022 | Lots/Acres @



Average Sales Price | Average sales price for all properties sold. Average Days on Market I Average days on market for all properties sold.



#### SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE

October 2022 | Lots/Acres @

Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.

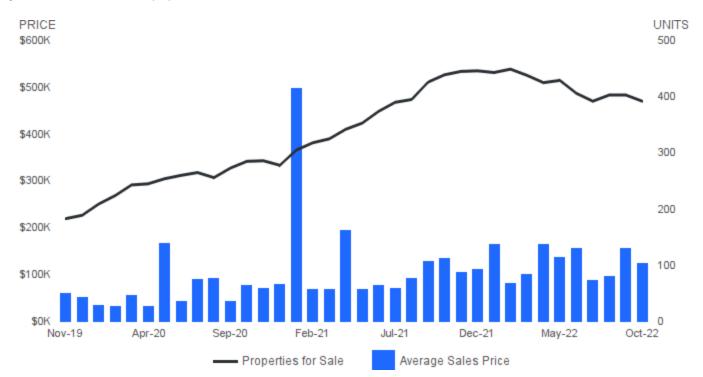


#### **AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE**

October 2022 | Lots/Acres @

Average Sales Price | Average sales price for all properties sold.

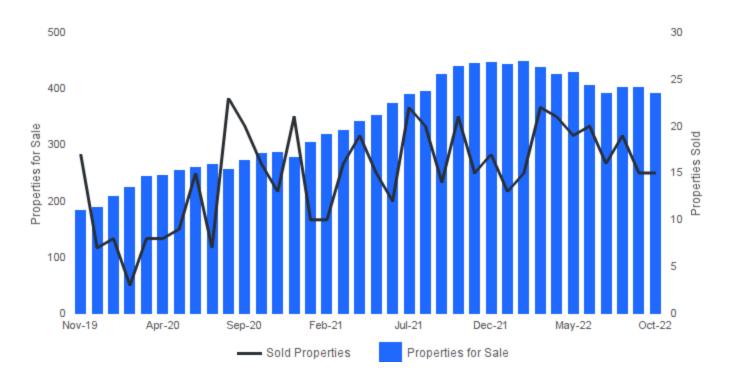
Properties for Sale I Number of properties listed for sale at the end of month.



#### PROPERTIES FOR SALE AND SOLD PROPERTIES

October 2022 | Lots/Acres @

Properties for Sale I Number of properties listed for sale at the end of month. Sold Properties | Number of properties sold.



#### **AVERAGE ASKING/SOLD/UNSOLD PRICE**

October 2022 | Lots/Acres @



Unsold Price I the average active list price Asking Price I the average asking price of sold properties Sold Price I the average selling price

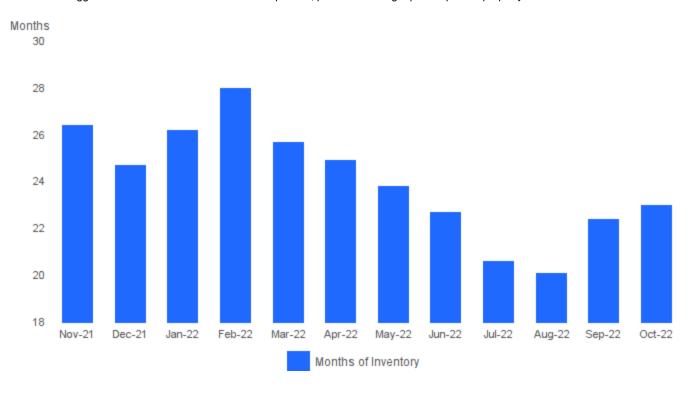


#### **ABSORPTION RATE**

October 2022 | Lots/Acres @



Absorption Rate I Looks at the past year's monthly supply of inventory. In a normal market there should be a 6 month supply. The higher the rate above 6 the more aggressive a seller has to be with the competition; price and having a picture perfect property.



#### MONTHS SUPPLY OF INVENTORY

October 2022 | Lots/Acres @



Months Supply of Inventory I Properties for sale divided by number of properties sold. Units Listed I Number of properties listed for sale at the end of month. Units Sold | Number of properties sold.

