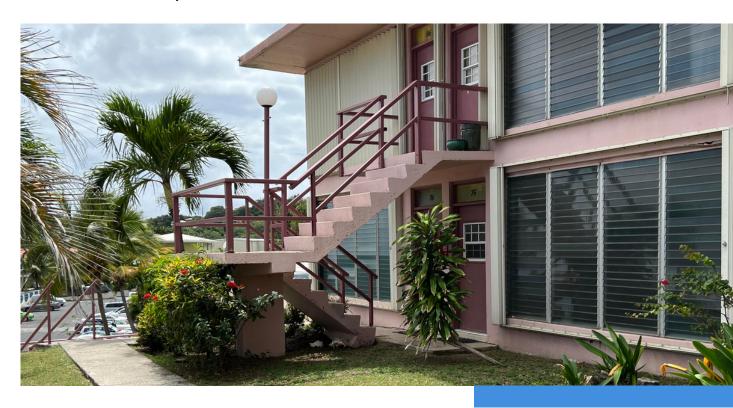




JUNE 2022 AREA REPORT

CONDOS

ST CROIX, US VIRGIN ISLANDS

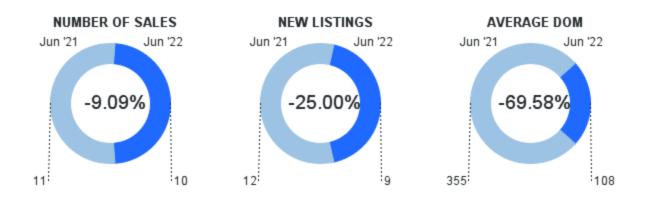




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ST. CROIX | June 2022

REAL ESTATE SNAPSHOT - Change since this time last year Condo



-11.03% **U** -14.98% **U** MEDIAN SALES PRICE

AVERAGE SALES PRICE CONDO

-11.76% **U** -17.23% **U** MEDIAN LIST PRICE

(SOLD LISTINGS) CONDO

CONDO

AVERAGE LIST PRICE (SOLD LISTINGS) CONDO

Jun '21 Jun '22

AREA REPORT

FULL MARKET SUMMARY

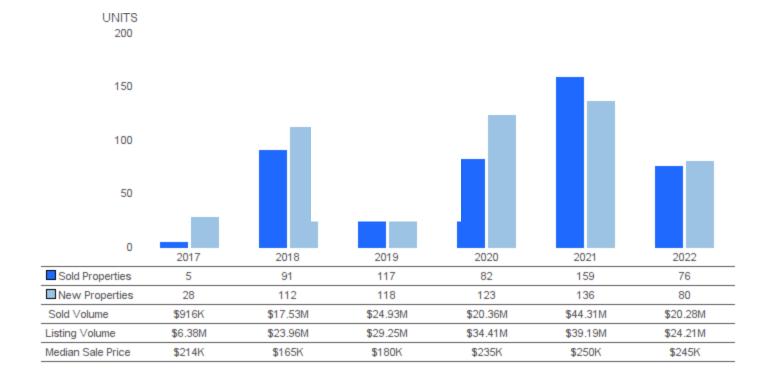
June 2022 I Condo 🕜

		Month to Date	Year to Date			
	June 2022	June 2021	% Change	YTD 2022	YTD 2021	% Change
New Listings	9	12	-25% 🐠	79	60	31.67% 🕜
Sold Listings	10	11	-9.09% 🕔	76	77	-1.3% 🔱
Median List Price (Solds)	\$255,000	\$289,000	-11.76% 🕛	\$255,000	\$255,000	0%
Median Sold Price	\$242,000	\$272,000	-11.03% 🔱	\$245,000	\$233,950	4.72% 🕜
Median Days on Market	111	298	-62.75% 🔱	111	213	-47.89% 🕛
Average List Price (Solds)	\$267,650	\$323,354	-17.23% 🔱	\$275,211	\$305,357	-9.87% 🐠
Average Sold Price	\$257,900	\$303,354	-14.98% 🕛	\$266,894	\$286,229	-6.76% 😃
Average Days on Market	108	355	-69.58% 😃	160	230	-30.43% 🔱
List/Sold Price Ratio	96%	92.6%	3.63% 🕎	96.3%	92.9%	3.66% 🕜

SOLD AND NEW PROPERTIES (UNITS)

June 2022 I Condo 🕜

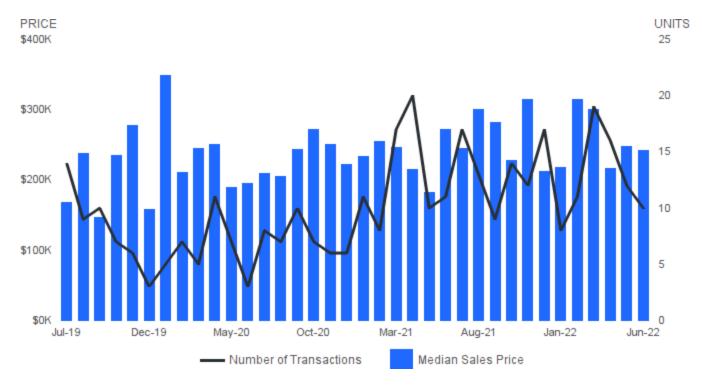
Sold Properties I Number of properties sold during the year **New Properties** I Number of properties listed during the year.



MEDIAN SALES PRICE AND NUMBER OF SALES

June 2022 I Condo @

Median Sales Price I Price of the ""middle"" property sold -an equal number of sales were above and below this price. **Number of Sales** I Number of properties sold.



AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

June 2022 I Condo 🕜

Average Sales Price | Average sales price for all properties sold.

Average Days on Market | Average days on market for all properties sold.



SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE

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Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.



AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

June 2022 I Condo 🕜

Average Sales Price | Average sales price for all properties sold.

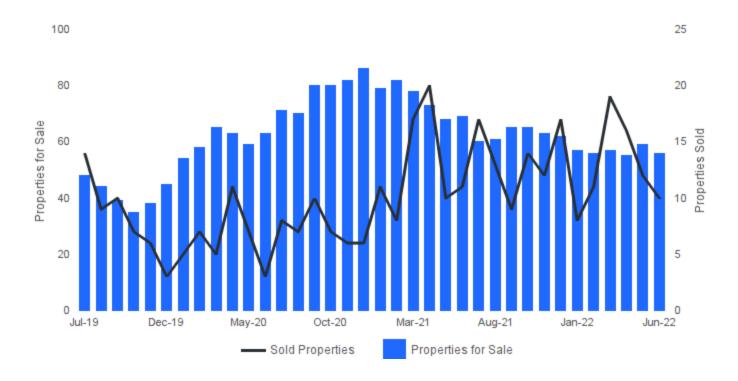
Properties for Sale I Number of properties listed for sale at the end of month.



PROPERTIES FOR SALE AND SOLD PROPERTIES

June 2022 I Condo @

Properties for Sale I Number of properties listed for sale at the end of month. Sold Properties | Number of properties sold.



AVERAGE ASKING/SOLD/UNSOLD PRICE

June 2022 I Condo 🕜

Unsold Price I the average active list price Asking Price I the average asking price of sold properties Sold Price I the average selling price

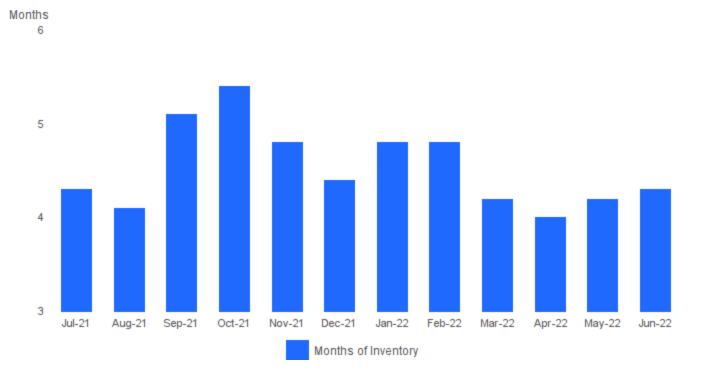


ABSORPTION RATE

June 2022 I Condo 🕜



Absorption Rate I Looks at the past year's monthly supply of inventory. In a normal market there should be a 6 month supply. The higher the rate above 6 the more aggressive a seller has to be with the competition; price and having a picture perfect property.



MONTHS SUPPLY OF INVENTORY

June 2022 I Condo 🕜



Months Supply of Inventory I Properties for sale divided by number of properties sold. Units Listed | Number of properties listed for sale at the end of month. Units Sold | Number of properties sold.



